

# The Multi-level Homologous Logic and Prospective Research Concept on the Effects of Creativity and Ambidextrous Leadership on Innovative Performance

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#### **Abstract**

The aim of the paper is to develop a conceptual research framework with regard to the relationships between creativity, ambidextrous leadership and innovative performance incorporating a multi-level homologous perspective. The aim has been achieved through critical extensive literature studies. The overarching key finding is that the effects of creativity and ambidextrous leadership on innovative performance may be examined within a multi-level homologous approach illustrating the associations among creativity, creative performance, and organizational performance at the individual, team, and organizational performance. The first section presents a general overview of the creativity phenomenon, namely creativity conceptualization as well as antecedents and effects at individual, team, and organizational level. The creativity with regard to ambidextrous leadership has been highlighted in the second section. Then, creativity, ambidextrous leadership and innovative performance in terms of a multi-level homologous research concept (specifically, a model, propositions, and measurement tools proposed) have been illustrated in the third section. Final remarks and research directions have been posed in the last section.

**Keywords:** creativity, ambidextrous leadership, creative and innovative performance



#### 1. Introduction

The creativity phenomenon emerged strongly from works of Chassel (1916) (as mentioned in Kalis, Roke & Krumina 2014), Wallas (1926), Guilford (1950) & Torrance (1962, 1974). Creativity has been agreed to be a contributor towards inter alia performance, creative performance, innovative performance, competitiveness, longevity, entrepreneurship, survival, long-term value (e.g. Amabile, 1997; Anderson, Potočnik & Zhou, 2014; Fischer, Oget & Cavallucci, 2016; George, 2007; Horng, Tsai & Chung, 2016; Mumford & Gustafon, 1988; Oldham & Cummings, 1996; Runco, 2004; Woodman, Sawyer & Griffin, 1993) at the individual, team, organizational, cultural, and even societal level (a systems view) (e.g. Anderson, Potočnik & Zhou, 2014; George, 2007; Hennessey & Amabile, 2010; Shalley, Zhou & Oldham, 2004). The creativity phenomenon might be considered as either an outcome (novel and useful on the basis of originality, fluency, and flexibility) or a process (cognitive and behavioural). As Wang & Ahmed (2004) state, an organisation's ability to innovate is recognised as one of the determinant factors for organisations to survive and succeed. Specifically, creativity and innovation indeed constitute crucial elements not only for competitive advantage (e.g. DeFillippi, Grabher & Jones, 2007; Florida, 2002), yet also just for organizational survival since they enable organizations to adapt to environmental changes - it has been evidenced for instance in the hotel industry (e.g. Wong & Pang, 2003).

Moreover, creativity is encompassed in ambidextrous leadership in terms of exploitation and exploration behaviour (e.g. Zacher, Robinson & Rosing, 2016). While much research has been conducted in the realm of creativity, innovation as well as leadership, there is no evidence in terms of the associations between ambidextrous leadership, creativity, and innovative performance at different levels of analysis. Hence, the aim of the paper<sup>i</sup> is to contribute to that gap and to develop a conceptual research framework with regard to the relationships between creativity, ambidextrous leadership and innovative performance incorporating a multi-level homologous perspective. The aim has been achieved through critical extensive literature studies.

The remainder of this study is organized as follows. The first section presents a general overview of the creativity phenomenon, namely creativity conceptualization as well as antecedents and effects at individual, team, and organizational level. The creativity with regard to ambidextrous leadership has been highlighted in the second section. Then, creativity, ambidextrous leadership and innovative performance in terms of a multi-level homologous research concept (specifically, a model, propositions, and measurement tools proposed) have been illustrated in the third section. Final remarks and research directions have been posed in the last section.

## 2. Creativity phenomenon: general overviews

#### 2.1 Conceptualization of creativity

Intensive research has been conducted in psychology (e.g. Amabile, 1996; Hennessey & Amabile, 2010) and management (e.g. George, 2007; Shalley, Zhou & Oldham, 2004) to better explain and understand creativity phenomenon as well as it has been explored from



various perspectives, e.g. cognitive, neurological, personal, or organizational as well as in terms of different theoretical approaches such as confluence approach (Sternberg & Lubart, 1999), systems theory (Csikszentmihalyi, 1988), contextual methodology (Mayer, 1999), social psychology (Amabile, 1996), Social Cognitive Theory & socio-constructivist approaches (Edwards-Schachter et al., 2015), psychological trait theory (Hennessey and Amabile, 2010), behavioural theories & functionalist approaches (e.g. Bird, 2002). The representative conceptualizations have been presented in Table 1.

Table 1. Creativity - selected representative definitions

Author	Definition
Amabile (1997); Andersen, Potocnik, & Zhou (2014); Dewett (2004); Oldham & Cummings (1996); West & Farr (1990); Zhou & George (2001)	Production/generation of novel and useful ideas by an individual or small group of individuals working together.
Sternberg and Ben-Zeev (2001); Sternberg, Kaufman & Pretz (2002)	The ability to produce outcomes that are novel, high quality and appropriate to the task.
Cropley and Cropley (2010); Woodman, Sawyer, & Griffin (1993)	The idea generation component of the innovation process; starting point for innovation; generation of effective novelty.
Hui (2015); Kaufman (2015); Tan & Wong (2015)	Life phenomenon - both personal and socio-cultural.
Rungo & Jaeger (2012)	Criteria for assessing creative performance: originality and effectiveness.
Simonton (2008); Soroa et al. (2015)	Interaction between the abilities (process) and external pressures (context) of a person that generates a result (product) that is useful, new and noticeable for a specific context.
Plucker & Beghetto (2004)	The interplay between ability and process by which an individual or group produces an outcome or product that is both novel and useful within some social context.
Baas, De Dreu & Nijstad (2011); Bledow, Rosing & Frese (2013); Soroa et al. (2015)	Dynamic perspective - the interaction between thinking styles, affective dispositions, and motivational preferences.
Kalis, Roke & Krumina (2014)	A complex view: cognitive and personal components of creative individuals and their mutual interaction with their environment during the process of creative acting are included.
Haner (2005)	Both creativity and innovation processes need to be seen as complex, partly iterative and partly simultaneous efforts.
Urban & Jellen (2010)	A model of creativity including six interactive components that function together for and in the



Csikszentmihalyi (2006)	creative process: divergent thinking, general knowledge and thinking base, specific knowledge base and area specific skills, focusing and task commitment, motivation, and openness and tolerance of ambiguity.  Interactions of a system made up of three elements: a culture featuring symbolic rules, a person who introduces something new into this symbolic domain and experts who acknowledge and validate the innovation.
Fischer, Oget & Cavallucci (2016)	Creative individuals interpret the standards of their environment to establish original mental connections and to re-interpret them giving a unique meaning. Creativity requires imagination and transgression of working standards of a given organizational environment.
Glaveanu (2015)	The creative process is a form of action by which actors, materially and symbolically, alone and in collaboration with others, move between different (audience) positions and, in this process, imaginatively construct new perspectives on their course of action and its resulting artifacts which afford greater reflexivity and the emergence of novelty. It engages self-other, symbolic-material, and past-present-future relations that turn it into a social, embodied, and temporal act.
Edwards-Schachter et al. (2015)	A transferable competence comprising individual characteristics (creative personality, personal traits, thinking styles), creative processes and the acts to develop creative products taking into account the context where creativity occurs (social context, collective learning environments).

In line with all those aforementioned definitions concerning creativity, it is regarded to reflect temporal dynamics, social context, engagement in the context from double perspective (self and other) and moving between these orientations. Indeed, the creativity construct constitutes a multidimensional and disentangling construct. It has been authorized, for instance, by the representatives of propulsion theory (Sternberg, 1999; Sternberg, 2006; Sternberg & Kaufman, 2012; Sternberg, Kaufman & Pretz, 2001, 2002) that creativity can be of different kinds, depending on how it propels existing ideas forward ranging from minor replications to major redirections in thinking what is reflected in propulsion theory involving extension strategies (replication, redefinition, forward incrementation, advanced forward incrementation) and replacement ones (redirection, reconstruction, reinitiation, synthesis) (Mecca & Mumford,



2014).

The creativity construct involves multiple ontological, epistemological, and methodological associations (e.g. Batey, 2012; Bouchard & Bos, 2006; Fischer, Oget & Cavallucci, 2015). Ontologically, it might cover at least individual traits, processes, and outcomes. Individual traits reflect the ability to generate and extend ideas, concepts, and methods in novel ways (Csikszentmihalyi, 1988). The creative process is conceptualized cognitively and behaviourally as an iterative sequence of thoughts and a form of action (a socio-cultural act) by which individuals move between different positions constructing new perspectives with reflexivity and emergence of novelty that is useful (Glaveanu, 2015; Horng, Tsai & Chung, 2016; Lubart, 2001; Shalley, Zhou & Oldham, 2004) and constitutes an outcome of a creative process. Those elements of creativity occur at multiple levels of analysis (at least individual, team and organizational) (Anderson, Potočnik & Zhou, 2014) since epistemologically, the creativity concerns individuals, teams, organizations as well as even society. It is convergent with invariants set out by Fischer, Oget & Cavallucci (2015) that reflect various levels of creativity constructs: the originality of imagination and the concept of transgression, the interdependence of participants, and dependence on cultural, social, and disciplinary contexts. Consequently, Hennessey & Amabile (2010) call for a systems view of creativity that involves a variety of interrelated interdisciplinary conditions that ought to be recognized at multiple levels. Hence, creativity ought not to be analysed only at the individual level, yet it should involve collaboration relationships among members of a team (e.g. particular teams, top management teams) and organization (Kind & Kind, 2007).

#### 2.2 Multi-level creativity antecedents

Specifically, individual, team and organizational level of creativity with its particular antecedents is proposed to be considered.

*Individual level*. With regard to antecedents and determinants of individual creativity, the following ones attracted much scholars' attention: cognition, cognitive style and thinking styles, emotion and imagination, motivation, goal orientation (especially learning goal orientation), intelligence and personality traits (e.g. creative personality, proactive personality), and environment (context) including both organizational conditions and external environment. Obviously, individual differences and various contextual factors can interact to affect creativity.

Cognitive individual differences reveal in divergent and convergent creativity (Eysenck, 2003; Runco, 2007; Shalley, Zhou & Oldham, 2004; Soroa et al., 2015; Tan & Wong, 2015) that involves a dynamic perspective of creativity comprehended as an interaction between thinking styles, affective dispositions, and motivational preferences (Bledow, Rosing, & Frese, 2013). Divergent thinking requires the ability to make unique combination of issues and transform ideas to unusual concepts (Park, Chun and Lee. 2016). It has been evidenced that divergent thinking is a good predictor of creative potential (e.g. Torrance, 1962; Woodman, Sawyer & Griffin, 1993). Complimentary, convergent thinking that involves logical search and information processing paradoxically constitutes a critical determinant of individual creativity as well (e.g. Cropley & Cropley, 2012; Runco, 2004). It is salient to



enable divergent ideas to become useful (Runco & Acar, 2012). Tan & Wong (2015, 239), analysing those aspects deeper, highlight the importance of 'convergence in divergence for emergence' emphasising the iterative cycle of creativity. The cognitive style conception is based on Kirton's (1976, 1994) Adaptation-Innovation Theory. This theory posits that individuals have natural and preferred means of creative problem solving according to a bipolar continuum of cognitive styles: adaptors and innovators. Adaptors tend to operate within given paradigms and procedures while innovators tend to develop problem solutions that are qualitatively different from previous ones. Consequently, bipolar cognition dimensions have been recognized: rule-oriented cognitive strategies and set-breaking cognitive strategies (Soroa et al., 2015). When it comes to thinking styles as individuals' predominant patterns of using mental abilities to manage tasks (Zhang & Sternberg, 2009), nonlinear dynamical thinking style (called also a creative thinking style) is regarded as crucial since it is predisposed to novelty and individuals manage to adopt new perspectives (Groves & Vance, 2014).

Regarding emotion, two dominant dimensions have been recognized as critically salient: positive affect (mood) facilitating cognitive flexibility and negative one calling for perseverance (De Dreu, Baas & Nijstad, 2008; Russell & Carroll, 1999; Soroa et al., 2015). Moreover, positive mood causes that cognitive or motivational processes are enhanced and their creative thinking and problem solving skills are facilitated (Shalley, Zhou & Oldham, 2004). In some cases - context dependent - negative mood also might inflence creativity (Zhou & George, 2001). It has been evidenced that feelings and emotions can consciously and unconsciously influence cognition (Groves & Vance, 2014). That is the reason why emotional aspect is a constituent in the linear/nonlinear thinking construct. Moreover, goal orientation has been proposed as a moderator of the effects of mood on creativity (De Dreu, Baas & Nijstad, 2008; Roskes, De Dreu & Nijstad, 2012). Similarly, imagination on one hand constitutes a facilitator of linear thinking (reproductive imagination) and on the other hand, it is focused on mental processes within an inner world (creative imagination) (e.g. Liang, Chang & Hsu, 2014). Additionally, imaginative thinking supports flexibility in forming innovative solutions (Groves & Vance, 2014; Ogilvie, 1998).

With regard to motivation as the factor influencing creativity, intrinsic, task-focused motivation is essential to creativity (Sternberg, 2006) and is determined by internal locus of control (Dewett, 2004). Moreover, motivation divided into proactive and preventive has been evidenced as relevant in enhancing creativity (Higgins, 1997, 2014).

Regarding goal orientation that is defined as an individual approach to achievement settings based on their goal preferences (Elliott & Dweck, 1988), two types of them are taken into considerations when it comes to creativity issues: performance and learning goal orientation. Vandewalle (2001) distinguished individuals with learning goal orientation as those that elicited adaptive behaviour during problem-solving tasks and preferred a task that develops their abilities by gaining new skills and engage in challenging goals (Vandewalle et al., 1999). In contrary, people with performance goal orientation do not exert effort to change or improve their abilities (Vandewalle, 2001). Vandewalle, Cron & Slocum (2001) evidenced that an individual with learning goal orientation is more likely to exert effort, reveal



self-efficacy, and a difficult goal level. Hirst, Van Knippenberg & Zhou (2009) found that learning orientation had a positive main effect on creativity what was also replicated by Gong, Huang & Farh (2009). Learning goal orientation encompasses learning styles and for instance Nesta's studies (2014) evidenced that the most favoured by professionals working in creative industries is Pragmatist - individuals seek to apply theoretical concepts in their job.

In accordance with personality, it is said that creativity is embodied in a particular type of personality: the individual creative genius (Batey, Furnham & Safiullina, 2010; Bilton & Leary, 2002; DeFillippi, Grabher & Jones, 2007; Furnham & Bachtiar, 2008) associated with intelligence (Batey, Chamorro-Premuzic & Furnham, 2009; Batey, Furnham & Safiullina. 2010; Furnham & Bachtiar, 2008) Sternberg & Lubart (1991, 1995) have supported the salience of *inter alia* the following personality attributes for creative functioning: willingness to overcome obstacles, willingness to take sensible risks, willingness to tolerate ambiguity, and self-efficacy - all of them concern so called creative personality (Zhou, 2003). It has been evidenced that proactive personality is positively associated with individual creativity (Kim, Hon & Crant, 2009). Proactive personality refers to individuals who initiate changes regarding amongst others their job performance and organizational environment, are engaged in active role orientation, and willingly take risk (Bateman & Crant, 1993; Seibert, Crant & Kraimer, 1999; Seibert, Kraimer & Crant, 2001). George & Zhou (2001) examined the influence of two of the Five Factors traits: openness to experience and consciousness on creative behaviour and they hypothesized, amongst others, that openness to experience results in high levels of creative behaviour if feedback valence is positive as well as that conscientiousness results in low levels of creative behaviour if supervisors are engaged in close monitoring. In general, openness to experience and extraversion - regarding as two of the Five Traits positively correlated with creativity, especially with divergence (Runco, 2014; Werner et al., 2014).

Although most studies on creativity are concentrated on the attributes of creativity, the context illustrating an interaction between individuals and context (environmental conditions) ought to be also taken into account (Runco, 2004; Sternberg, 2006). For instance, according to the investment theory (Sternberg, 2006; Sternberg & Lubart, 1991, 1995), creativity requires a confluence of six distinct but interrelated resources: intellectual abilities (synthetic, analytic, and practical-contextual skills), knowledge, thinking styles (a legislative style), personality, motivation, and environment. This environment - organizational context involves mainly job characteristics e.g. job creativity requirements, supervisor close monitoring, developmental feedback (Amabile et al., 1996; Oldham & Cummings, 1996; Shalley, Gilson & Blum, 2000; Zhou, 2003), group interaction, incentive structures, failure-tolerant cultures (Amabile, 1996; Bilton & Leary, 2002; Woodman, Sawyer & Griffin, 1993) and leadership (Shin & Zhou, 2003) as well as supporting creativity it advocates the creative-process engagement resulting in positive creative attitudes and satisfaction (e.g. Shalley, Gilson & Blue, 2000; Gilson & Shalley, 2004). The organizational context supporting creativity might be enhanced or hindered by external environmental settings and conditions as well. It has been evidenced that dynamic and uncertain environment, especially involving high-level technology enterprises, furthers developing creativity in organizations



(e.g. Inkinen & Kaivo-oja, 2009).

**Team level.** Regarding team level creativity, it ought to be stressed that teams represent social context in which individual creativity is enacted (Fan et al., 2016). The following antecedents of team level creativity have been recognized by scholars: characteristics of a team (e.g. composition, structure, tenure diversity), the integration process, coordination, flow information (Fischer, Oget & Cavallucci, 2015; cf. Bouchard & Bos, 2006), task interdependence (Gilson & Shalley, 2004), job complexity, routinization (Anderson, Potočnik & Zhou, 2014), and leadership (especially transformational) (Bono & Judge, 2003; Gong et al., 2009; Shin & Zhou, 2003). The routinization aspects seem to be critical in evaluating creativity. Team members and the teams' as the whole propensity to be creative and abilities to set creative and innovative performance also seem to be dependent upon the degree of tasks routinization. Those who use routinized tasks make adjustments to their performances in response to prior outcomes (Feldman, 2000). The leadership role, especially in the realm of transformational leadership and managerial innovation-oriented performance, might support individuals' creative behaviour. Leader innovation-oriented performance in contrary to execution-oriented performance, invokes the manager's ability to devise and implement novel initiatives within the firm. Behaviourally innovative leaders demonstrate the willingness to change, to foster new ideas as well as commitment to encourage new ways of doing things. Not only is individual goal orientation salient as it refers to how individuals define and strive for success, yet learning goal orientation at the team level is also significant and may contribute to enhance creativity and innovative performance. People with high learning goal orientation consistently strive toward mastery of a skill or task in an effort to increase competence, whereas those with high performance goal orientation focus more immediately on demonstrating their competence through meeting performance goals (Taing et al., 2013). The goal orientation implies the goal difficulty issue. The scholars indicated that on one hand team goals are connected to the performance and, on the other hand, that goal difficulty level interacts with goal commitment to predict performance (Klein et al., 2001). Moreover, it seems that the primary factors influencing team level creativity are embedded and are reflected with transactive memory systems (TMSs) that might explain how team members use mutual reliance as well as share knowledge and learn so as to complete collective tasks and contribute to both individual and team performance (Fan et al., 2016; Lewis & Herndon, 2011). It has been evidenced that TMSs positively influence team performance and team effectiveness (Lewis & Herndon, 2011; Ren & Argote, 2011); therefore it is worth examining the associations between TMSs and team creative and innovative performance. Moreover, it is suggested taking into considerations the creative self-efficacy construct (understood as the belief to possess the abilities to produce creative outcomes) since it has been stated that creative self-efficacy partially mediates the relationship between TMSs and the individual's innovative behaviour (Fan et al., 2016). Team-level creativity involves also a strategic level, i.e. top management teams as key decision makers in some organizations what is supported by the upper echelons paradigm (Dewet, 2004).

*Organizational level*. When it comes to the antecedents of organizational level creativity, the characteristics of an organization are very salient (Fischer, Oget & Cavallucci, 2015; cf.



Bouchard & Bos, 2006; Woodman, Sawyer & Griffin, 1993), especially organizational culture, resources, rewards, strategy, structure, and focus on technology (Anderson, Potočnik & Zhou, 2014; Woodman, Sawyer & Griffin, 1993). Shalley, Zhou & Oldham (2004) have examined the following characteristics influencing creativity: job complexity, relationship with supervisors, relationships with co-workers, rewards and evaluation, time deadlines and goals, and spatial configurations of work settings. Moreover, the role of developing organizational climate for creativity and supportive for innovation at the organizational level is significantly stressed (Amabile, 1996; Jung, Wu & Chow, 2008; Patterson et al., 2005). Amabile et al. (1996) and Amabile's (1997) componential theory of creativity highlights that social environment components have impact on individual and team creativity. Specifically, a conceptual model underlying assessment of perceptions of the work environment for creativity developed by Amabile et al. (1996) refers to such characteristics like encouragement of creativity, managerial practices regarding autonomy vs. freedom, resources, pressures, and organizational impediments to creativity. George (2007) grouped contextual influences into four main categories: signals of safety, creativity prompts, supervisors and leaders, and social networks. Admittedly, social network configurations in the organization might precipitate to enhance creativity (e.g. Perry-Smith, 2006), especially in terms of the actors who are close to structural holes (Burt, 2004).

#### 2.3 Creativity effects: creative and innovative performance

Creativity and innovation constructs seem to disclose the organizational ambidexterity phenomenon reflecting the synchronous pursuit of both creativity and innovation: exploration (creativity) vs. exploitation (innovation) (Gupta, Smith & Shalley, 2006). Creativity constitutes the starting point (impetus) for innovation (Massaro, Bardy & Pitts, 2012; Woodman, Sawyer & Griffin, 1993; Zacher, Robinson & Rosing, 2016). Innovation constitutes the development and intentional implementation of creative (new and useful) ideas by individuals, teams, and organizations (Cropley, Kaufman & Cropley, 2011; Turkson & Appiah, 2009; West & Farr, 1990). Roberts (1988) divided innovation into two stages: invention (the generation of novel ideas) and exploitation (implementation of these ideas in the sense of value innovation). In a similar vein, scholars make explicit distinction and identify the first stage of innovation with creativity (Bledow et al., 2009; Cropley, Kaufman & Cropley, 2011; West, 2002), however, it might be also envisaged that both creativity and innovation processes overlap and constitute partly iterative and partly simultaneous cycles (Haner, 2005) leading to outcomes of innovation - innovative performance (subjective and objective). Anderson, Potočnik & Zhou (2014, 1298) proposed the following integrative definition of creativity and innovation: 'Creativity and innovation at work are the process, outcomes, and products of attempts to develop and introduce new and improved ways of doing things. The creativity stage of this process refers to idea generation, and innovation refers to the subsequent stage of implementing ideas toward better procedures, practices, or products. Creativity and innovation can occur at the level of the individual, work team, organization, or at more than one of these levels combined but will invariably result in identifiable benefits at one or more of these levels of analysis.' Hence, the interchange between the creativity actor (e.g. an individual, a team, an organization) and engagement in a



creative process leads to a creative outcome so called creative performance that finally results in innovative performance. A creative outcome is supposed to be novel, fluent and flexible.

Taking into account three levels of creativity, i.e. individual and collective (team and organizational) level, creative performance might be explained regarding those levels of analysis. Specifically, creative performance at the individual level is the outcome of a complex interchange between an individual and the context. It is convergent with the componential theory that highlights creativity as the phenomenon concentrated on an individual and contextual factors determining creative performance (e.g. Amabile, 1996; Gilson & Shalley, 2004). Creative performance at the team level is a result of e.g. the interaction among team members, their shared mental models, routinization degree, learning orientation degree, etc. Creative performance at the organizational level is an output of creativity at the individual and team level, yet not simply aggregated one.

Innovative performance at the individual and team level concerns the idea implementation intended to produce better outcomes, i.e. ideas, procedures, processes, practises, products, services (Anderson, Potočnik, & Zhou, 2014; Woodman, Sawyer & Griffin, 1993). Innovative performance at the organizational level is the final innovative (valuable, novel, and useful) product or service leading to organizational effectiveness and competitive advantage (e.g. Cropley, Kaufman & Cropley, 2011; Davis, 2009).

#### 3. Creativity and ambidextrous leadership

Creativity is strictly associated with leadership. There is always a position exterior to the creative actor (Glaveanu, 2015) as well as the creator endeavours to bring others to a particular issue in the 'multidimensional creative space' (Sternberg, 2006, 96). Leaders, especially in creative industries, ought to be able to respond to changing market conditions and forces (Armstrong & Page, 2015). Leadership has been recognized as one of the predictors of creativity and innovation (e.g. Williams & Foti, 2011; Zacher & Johnson, 2014; Zacher, Robinson & Rosing, 2016; Zhou & Hoever, 2014). Creative leadership needs the abilities to balance contradictory issues, i.e. commercial constraints and creative freedom, fear of failure and appetite for risk, competition and collaboration, automation and craft skills, long term strategy and short-term conditions (Armstrong & Page, 2015, 15). Those constraints and the arguments that leadership for innovation necessitates different roles are entailed with the ambidextrous character of leadership for innovation reflecting that organizations need to and are able to involve two types of behaviour to facilitate creativity and innovation: exploration (experimentation and search) and exploitation (implementation and execution) (Dyduch, Bratnicki, 2010; March, 1991; Van de Van et al., 1999). Indeed, it has been evidenced that ambidextrous organizations have greater potential to innovate (Gibson & Birkinshaw, 2004; Taylor & Helfat, 2009).

The ambidexterity leadership theory for innovation proposes that leaders reflect opening and closing behaviour positively predicting exploration (experimenting, making challenging assumptions) and exploitation behaviour (adhering to standards, avoiding risks, focusing on goal achievement) respectively (Gupta, Smith & Shalley, 2016; Zacher, Robinson & Rosing, 2016). Opening leadership behaviour has been defined as behaviour that encourages to do



things differently, to experiment, to think independently. In contrary, closing leadership behaviour is understood as leader behaviour that reduce variance in follower behaviour by taking corrective actions, setting specific guidelines, and monitoring goal achievement (Rosing, Frese & Bausch, 2011). The ambidexterity leadership theory for innovation enacts that innovative performance is the highest when both exploration and exploitation behaviour are high (Rosing, Frese & Bausch, 2011). Ambidextrous leadership theory posits that the interaction of this complementary leadership behaviour is expected to be more effective regarding enhancing individual and team innovation than a single leadership style (Zacher & Rosing, 2015). Moreover, ambidexterity is an important antecedent of innovation at the individual, team, and organizational level and all levels participants have to manage the tension between exploration and exploitation to be innovative (Bledow et al., 2009; Gibson & Birkinshaw, 2004; Zacher, Robinson & Rosing, 2016).

# 4. Creativity, ambidextrous leadership and innovative performance - a multi-level homologous research concept

#### 4.1 A conceptual research model and propositions

As creativity research results involve multiple epistemological, theoretical, and methodological issues what in many cases make comparison very difficult (Fischer, Oget & Cavallucci, 2016), it is suggested investigating creativity construct simultaneously at multiple levels of analysis. It can be done incorporating homologous multi-level modelling (Klein & Kozlowski, 2000).

Leadership with its ambidextrous rationale is encompassed in every level and facet of creativity and innovative performance might be evaluated both subjectively and objectively. The proposed conceptual research framework is presented in Figure 1.

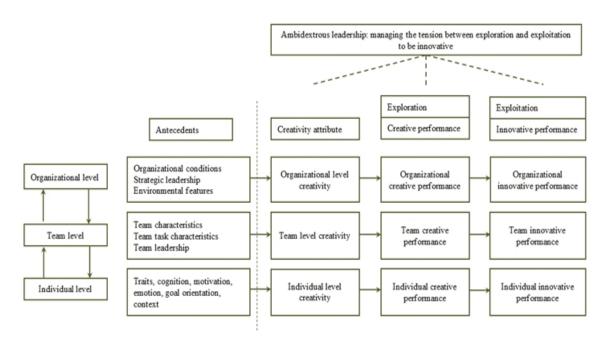


Figure 1. A conceptual research framework



As well as this, the following primary propositions have been formulated:

*Proposition 1*: Traits, cognition, motivation, emotion, goal orientation, context constitute the antecedents of individual level creativity.

*Proposition 2*: Individual level creativity is positively associated with individual creative performance.

*Proposition 3*: Individual exploration behaviour supports individual creative performance.

*Proposition 4*: Individual creative performance is positively associated with individual innovative performance.

Proposition 5: Individual exploitation behaviour supports individual innovative performance.

*Proposition 6*: Team characteristics, team task characteristics, and team leadership constitute the antecedents of team level creativity.

*Proposition* 7: Individual level creativity is positively associated with individual creative performance.

*Proposition 8*: Team members exploration behaviour supports team creative performance.

*Proposition 9*: Team creative performance is positively associated with team innovative performance.

Proposition 10: Team members exploitation behaviour supports team innovative performance.

Proposition 11: Organizational conditions, strategic leadership, and environmental features constitute the antecedents of organizational level creativity.

*Proposition 12*: Organizational level creativity is positively associated with organizational creative performance.

Proposition 13: Strategic leader exploration behaviour supports organizational creative performance.

Proposition 14: Organizational creative performance is positively associated with organizational innovative performance.

*Proposition 15*: Strategic leader exploitation behaviour supports organizational innovative performance.

*Proposition 16*: Ambidextrous leadership permeates creativity at every epistemological level (individual, team, and organizational).

*Proposition 17*: There are continuous emergent bottom up and top down effects between an individual and a team level as well as between a team and an organizational level.

4.2 Research design: Measurement tools

The current base of methods and techniques used in the research on creativity entailed the



consequences for the measurement tools proposed in the paper as follows:

Creative thinking abilities and creative potential

TCT-DP developed by Urban (2004) and Urban & Jellen (2010) - an alternative method to the Torrance Tests of Creative Thinking elaborated by Torrance (2007), which have several weaknesses including insufficient validity and complicated measuring procedures (Kalis, Roke & Krumina, 2014). The respondents are asked to complete the uncompleted drawing regarding 14 criteria.

*Linear/Nonlinear Thinking Style Profile (LNTSP)* 

It is going to use the self-assessment instrument, developed by Vance et al. (2007) and refined by Groves & Valence (2014), which measures an individual's overall linear and nonlinear thinking style profile and includes the following thinking constituents: creative, linear, values-centred, imaginative, intuitive, flexible, imaginative and emotional one.

Divergent and convergent thinking, motivation and emotion

It is proposed to use the measure EDICOS (the Emotion/Motivation-related Divergent and Convergent thinking styles Scale) concerning individual differences in emotional and motivational reactions to divergent and convergent thinking.

Individual learning and performance goal orientation

Button et al.'s (1996) measure is proposed (reliability: Learning Orientation 0.78, Performance Orientation 0,82). The exemplary items measuring learning and performance goal orientation are: 'I prefer to work on tasks that force me to learn new things' and 'I like to be fairly confident that I can successfully perform a task before I attempt it' respectively.

Proactive personality

Bateman & Crant's (1993) measure is proposed - Cronbach's alpha is .79. The exemplary item is: 'If I believe in an idea, no obstacle will prevent me from making it happen'.

Creative Personality

It is proposed to use Gough's (1979) Creative Personality Scale (CPS) that is well-regarded assessment method using self-reports.

Creativity at the individual level

There are around 260 creativity measurement instruments (see Cropley 2000). It is proposed to use Horng, Tsai & Chung's (2016) measure. The exemplary item is: 'I will search out new technologies, processes, techniques, and/or product ideas when I am learning.'

Creativity at the team level

The Jiang & Zhang's (2014) three-item scale is proposed to be adopted to measure team creative action - the respective coefficient alpha is .719. The items are: 'Team members can effectively co-operate and interact with each other', 'Team members can exchange creative



knowledge without obstacle', and 'Team leaders can arouse the members' creative enthusiasm through various means'.

#### Team tasks routinization

Becker & Knudsen's (2001) measure with the Cronbach's alpha 0,74 would be adopted. It evaluates (a) frequency of use of task groups in preparing strategic decisions, (b) frequency of use of task groups in development schemes, (c) frequency of use of fixed goals for controlling costs, (d) frequency of use of fixed goals for production costs, and (e) frequency of comparative analysis of production cost variations with regard to goals.

## Learning and performance team members' goal orientation

Jha & Bhattacharyya's (2013) scale is proposed (with reliability Learning Orientation 0.65, Performance Orientation 0,56). The exemplary items measuring learning and performance goal orientation are: 'I get intrinsically motivated to constantly expand my knowledge' and 'I generally perform and undertake those tasks for which I get rewarded soon' respectively.

#### Goal difficulty

The measure adopted from LePine (2005) - reliable from both an internal consistency (mean item alpha across members 0.89) and interrater perspective (ICC2 0.62). The items are: 'How difficult was your assigned goal?' (1 - very easy; 5 - very difficult) and 'How challenging was your assigned goal?' (1 - very unchallenging, 5 - very challenging).

#### Innovation-oriented leadership

Wang & Ahmed's (2004) scale is suggested. The items are: 'We encourage people to think and behave in original and novel ways', 'We get a lot of support from managers if we want to try new ways of doing things'. The Cronbach  $\alpha$  was .87.

### Transaction Memory Systems

It is suggested incorporating Lewis's (2003) scale including 15 items over three dimensions: specialization, credibility, and coordination. The Cronbach  $\alpha$  is .76.

#### Creative self-efficacy

It is proposed to use Tierney & Farmer's (2002) three item scale. The exemplary item is: 'I am confident in my ability to solve problems creatively.' The Cronbach  $\alpha$  is .89. It will be necessary to aggregate individual responses into team-level constructs.

#### Creativity at the organizational level

It is proposed to incorporate either KEYS assessing the climate for creativity (Amabile, 1996) or Ekvall's (1988) Creative Climate Questionnaire-t (CCQ).

#### Creative performance at the individual level

Hocevar's (1979) and Kirschenbaum's (1989) Creative Behavior Inventory (CBI) as well as a 3-item scale developed by Oldham & Cummings (1996) - the exemplary item is 'How



original and practical is this person's work?'

Creative performance at the team level

A panel of judges is proposed to be conducted or the Jiang and Zhang's (2014) three-item scale to assess the team creative outcome. The scale includes the following items: 'The team can realize creative outcome fluently', 'The team can realize creative outcome with high quality', and 'The team can realize creative outcome with great economic and social value'. The coefficient alfa is: ,755.

Creative performance at the organizational level

It is proposed to measure product creativity using a Creative Solution Diagnosis Scale (CSDS) developed by Cropley & Cropley (2005) and revised by Cropley, Kaufman & Kropley (2011) including the following elements to be assessed: Relevance & Effectiveness, Problematization, Propulsion, Elegance, and Genesis.

Innovative performance at the individual level

Innovative performance comprehended as innovative behaviour is proposed to be measured with Scott & Bruce's (1994) five-item scale (a self-report measure). An exemplary item is: 'At work, I always promote and champion ideas to others.' The Cronbach's  $\alpha$  is .87. The measure of a number of novel ideas implemented in a given time might be also considered.

Innovative performance at the team level

It is proposed to use a reliable and well-validated (Cronbach's  $\alpha$  for the scale was 0.82) four-item innovative performance scale developed by Welbourne, Johnson & Erez (1998). The exemplary items are 'Working to implement new ideas', 'Creating better processes and routines'.

Innovative performance at the organizational level

To evaluate organizational innovative performance it is proposed to use the idea of Therin (2003) with regard to product Innovation, adoption of new product technologies, adoption of new process technologies, and transforming R&D results into products.

Opening and closing leadership behaviour

The scale of Rosin et al. (2011) is suggested. The item for opening leadership behaviour is 'Allows different ways of accomplishing a task'. Cronbach's  $\alpha$  for the scale was 0.89. The item for closing leadership behaviour is 'Monitors and controls goal attainment'. Cronbach's  $\alpha$  for the scale was 0.85. Individual employee ratings from each firm were aggregated to the team level by computing the means.

Exploration and exploitation behaviour

It is proposed to incorporate Mom, van den Bosch & Volberda's (2007) measure. The exemplary item for exploration and exploitation behaviour is: 'Searching for new possibilities with respect to my work' and 'Activities in which I have accumulated a lot of experience',



respectively. Cronbach's alpha for this scale was .83.

#### Control variables

It is recommended to use three control variables: (1) team success perception - a single item adapted from a study by van Dyck et al. (2005): 'How successful is your team in comparison to other teams in the same line of industry and of (about) the same size?', (2) organization size, and (3) high and low velocity industries.

#### 5. Conclusion

The paper introduces, develops, and illustrates a conceptual framework with regard to the relationships between creativity, ambidextrous leadership and innovative performance incorporating a multi-level homologous perspective drawing on current developments within those realms. Hence, the main contribution refers to propose a framework for exploring creativity from the perspective of ambidextrous leadership for innovation and innovative performance within the multilevel research methodology, namely homologous multilevel models (Klein, Kozlowski, 2000). Nonetheless, the contribution requires further empirical investigation in the future.

Moreover, it is proposed to start thinking about the creativity construct in terms of embedding it in the context and to analysing the whole process of creating a particular creative and innovative output using qualitative methodology (e.g. ethnography) as well as longitudinal data collection methods that might help explore temporal and emergent changes in creative behaviour (temporal flexibility) and the process of integrating tensions (opening and closing behaviour, exploitation and exploration behaviour). Then, that qualitative approach might be assigned and compared to the quantitative measures aforementioned (compare Piórkowska, 2016b for the review of methodology used in research on creativity).

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<sup>&</sup>lt;sup>i</sup> The paper constitutes a developed and enhanced, to great extent, version of both the initial short paper presented at the 27th IBIMA conference 2016 (Piórkowska 2016a) and the paper concerning ontological, epistemological and methodological taxonomy of creativity (Piórkowska 2016b).