

The Measurements of Firm Performance's Dimensions

Ebrahim Mohammed Al-Matari

Faculty of Business and Economics, Ammran University Yemen and Othman Yeop Abdullah Graduate School of Business University Utara Malaysia, Malaysia E-mail: ibrahim matri@yahoo.com

Abdullah Kaid Al-Swidi

Othman Yeop Abdullah Graduate School of Business, University Utara Malaysia, Malaysia E-mail: swidi@uum.edu.my

Faudziah Hanim Bt Fadzil

Othman Yeop Abdullah Graduate School of Business, University Utara Malaysia, Malaysia E-mail: fhanim@uum.edu.my

Received: Nov. 8, 2013Accepted: January 25, 2014Published: June 1, 2014doi:10.5296/ajfa.v6i1.4761URL: http://dx.doi.org/10.5296/ajfa.v6i1.4761

Abstract

The main purpose of this study was to review the measurements that are related to the corporate governance. A close look at the literature of corporate governance and firm performance reveals that different measures have been used by the researchers to measure the performance. They classified those measurements into accounting-based and market-based indicators. Performance measurement has great significance in effective management of an organization and in the enhancement of the processes since only measurable things is manageable. Hence, the enhancement of the organizational performance requires some measurements to determine the impact of the level of organizational effectiveness upon business performance. This study can act as a reference to the researchers who are concerned with the firm performance measurements.

Keywords: Performance, Accounting-based measurement, Market-based measurement



1. Introduction

Nowadays, the performance of companies is the first to be evaluated by investors around the world as currently, the world has become smaller in a sense that businesses can be conducted anywhere. Globalization facilitates business activities and high performance and in eliminating the barriers existing in corporate trade and financial investment, businesses can have a wider opportunity to grow. In addition, with the highest spread of generation in technology, people who are interested and concerned in achieving their jobs from anywhere are encouraged to look for any company around the world that shows high performance for investment. Thus, the performance of the company is the most important to encourage the people to come to it. And therefore, people who are responsible for running firms must improve firm performance through new plan and procedures to update its operations and transactions during its life cycle. Regarding to the importance of this subject of performance of firms, this study considers the effect of performance in the business environment in consistent to some measurement such as accounting-based measurement and market-based measurement as discussed in the coming sections.

2. Firm Performance Definitions

Performance measurement refers to the process of measuring the action's efficiency and effectiveness (Neely, Gregory & Platts, 1995). Performance measurement is the transference of the complex reality of performance in organized symbols that can be related and relayed under the same circumstances (Lebas, 1995). In the current business management, performance measurement is considered to be in a more critical role compared to quantification and accounting (Koufopoulos, Zoumbos & Argyropoulou, 2008). This is consistent with Bitici, Carrie and McDevitt (1997) who described performance management as a process wherein the organization manages its performance to match its corporate and functional strategies and objectives.

Additionally, the firm's value can be described as the benefits stemming from the firm's shares by the shareholders (Rouf, 2011). The company's performance can be viewed from the financial statement reported by the company. Consequently, a good performing company will reinforce management for quality disclosure (Herly & Sisnuhadi, 2011).

2.1 Firm Performance Importance

Performance measurement is critical for effective management of any firm (Demirbag, Tatoglu, Tekinus and Zaim, 2006). The process improvement is not possible without measuring the outcomes. Hence, organizational performance improvement requires measurements to identify the level to which the use of organizational resources impact business performance (Gadenne and Sharma, 2002; Madu, Aheto, Kuei and Winokur, 1996).

The firm's success is basically explained by its performance over a certain period of time. Researchers have extended efforts to determine measures for the concept of performance as a crucial notion. Finding a measurement for the performance of the firm enables the comparison of performances over different time periods. Nevertheless, no specific



measurement with the ability to measure every performance aspect has been proposed to date (Snow & Hrebiniak, 1980).

Performance of a firm is significantly impacted by corporate governance and if the functions are appropriately established for the corporate governance system, it attracts investment and helps in maximizing the company's funds, reinforcing the company's pillars and this will result in the expected increase in firm performance. In other words, an effective corporate governance protects against probable financial challenges and facilitates remarkable growth and therefore, corporate governance plays a key role in the growth of the firm performance. Currently the impact of corporate governance upon the general firm well-being has been examined (Ehikioya, 2009).

2.2 Firm Performance Measurement

Measurement of performance can offer significant invaluable information to allow management's monitoring of performance, report progress, improve motivation and communication and pinpoint problems (Waggoner, Neely & Kennerley, 1999). Accordingly, it is to the firm's best interest to evaluate its performance. Nevertheless, this is a management area characterized by lack of consistency as to what constitutes organizational performance. According to Cameron and Whetten (1983), the importance of business performance in strategic management can be categorized into three dimensions; theoretical dimension, empirical dimension and managerial dimension.

Moreover, performance measurement is critical in performance management. Through the measurement, people can create simplified numerical concepts from complex reality for its easy communication and action (Lebas, 1995). The simplification of this complex reality is conducted through the measurement of the prerequisites of successful management. On a similar note, Bititci et al. (1997) contended that performance measurement is at the core of the performance management process and it is of significance to the effective and efficient workings of performance management.

In theory, the concept of performance forms the core of strategic management and empirically, most strategy studies make use of the construct of business performance in their attempt to examine various strategy content and process issues. In management, the significance of performance is clear through the many prescriptions provided for performance enhancement. Research dedicated to governance structures relationship with financial performance was highly dependent on accounting-based indicators. Some studies have adopted individual measurements (accounting-based or market-based measurements).

Although there are widely measurements of performance with many which it related to much fields but we tried to execute this measurement regarding to corporate governance. Based on our reading of much article that interconnection to corporate governance that we will provide almost of measurements of firm performance form different perspective as it explains follows. The countless number of ways has been brought forward to measure financial performance and among them are: measurement of performance as the level of Return on Assets (ROA), Return on Equity (ROE), Tobin-Q, Profit Margin (PM), Earnings Per Share (EPS), Divided



Yield (DY), Price-Earnings Ratio (PE), Return on Sales (ROS), Expense to Assets (ETA), Cash to Assets (CTA), Sales to Assets (STS), Expenses to Sale (ETS), Abnormal returns; annual stock return, (RET), Operating Cash Flow (OCF), Return on Capital Employed (ROCE), Labor productivity (LP), Critical business Return on Asset (CROA), Cost of Capital (COC), Market Value Added (MVA), Operation Profit (OP), Return on Investment (ROI), Market-to-book value (MTBV), Log of market capitalization, LOSS, Growth in Sales (GRO), Stock Repurchases, Sales Per Employee(SPE), Return on revenue (ROR), Output per staff (OPS), Cost Per Service Provided (CPSP) and Cost per Client Served (CCS), Superior to cumulative abnormal returns (CARs), Profit Per Employee (PPE) and Return on Fixed Assets (ROFA) etc. Most of these proposed measures have been utilized by studies regarding governance.

Recently, special attention has been dedicated to determining the corporate governance effectiveness through different measurement of firm performance, one that is related to the production process, namely technical efficiency (e.g. Sheu & Yang, 2005; Bozec & Dia, 2007; Destefanis & Sena, 2007; Lin et al., 2009; & Garcia-Sanchez, 2010). This is because the main element of business organization is its operation function which refers to the transformation of inputs into outputs, and wherein efficiency is very significant (Sheu & Yang, 2005).

Along the same line, Hill and Snell (1989) contended that the advantage of making use of technical efficiency is its constitution of accurate measure and the disadvantages of other measures such as financial ratios and Tobin's Q as firm performance measure; the latter two are very sensitive to the differences among accounting methods/manipulation of accounting profit (Barth, La Mont, Lipton & Spelke, 2005).

In this section will categorize these measurements to two classifications such as accounting based measurement and marketing based measurement as it is explained following:

2.2.1 Accounting-Based Measurements

Accounting-based measurement is generally considered as an effective indicator of the company's profitability and the business when compared to benchmark rate of return equal to the risk adjusted weighted average cost of capital. The accounting based measurement indicators to the profitability of firms on the short term in the past years such as (ROA), (ROE), (ROS), (PM), (ROI), (OCF), (EPS), (OP), (GRO), (ROCE), (ETA), (CTA), (STS) and others as we will offer below.

The profit measure is criticized for its backward-looking element and its partial estimation of future events in terms of depreciation and amortization. The rate of profit is measured by the accountant, limited by standards established by the profession and is hence impacted by the accounting practices like the various methods employed for the assessment of tangible and intangible assets (Kapopoulos & Lazaretou, 2007).

Also, ROA, as an accounting-based measurement, gauges the operating and financial performance of the firm (Klapper & Love, 2002). The measurement is such that the higher the ROA, the effective is the use of assets to the advantage of shareholders (Haniffa &

Macrothink Institute™

Huduib, 2006). Higher ROA also reflects the company's effective use of its assets in serving the economic interests of its shareholders (Ibrahim & AbdulSamad, 2011).).

According to Hutchinson and Gul (2004) and Mashayekhi and Bazazb (2008), accounting-based performance measures present the management actions outcome and are hence preferred over market-based measures when the relationship between corporate governance and firm performance is investigated. As a result, a company showing a positive performance through ROA, it indicates its achievement of prior planned high performance (Nuryanah & Islam, 2011). Contrastingly, a negative person indicates failure of the planned high performance which requires revision of plans to enhance short-term performance. The negative performance results in investors' (local and foreign) loss. The company therefore has to update its objectives from time to time if it is desirous of competing in the market place. The rest of the section provides extensive summaries of all accounting-based measurements tested by researchers.

Table 1. S	ummary of Accounting-Based Measurements	
Factors	Authors	How to
		measure a
		factor
Return	Al Manaseer et al., (2012), Uwalomwa and Olamide (2012), Karaca	By net income
on	and Ekşi (2012), Chari, Chen and Dominguez (2012), Rouf	over total
Assets	(2011), Swamy (2011), Khatab et a., (2011), Ibrahim and	assets at the
(ROA)	AbdulSamad (2011), Chaghadari (2011), MirantyHerly and	end of the year
	Sisnuhadi (2011), Heenetigala and Armstrong (2011), Valenti, Luce	
	and Mayfield (2011), Azam, Usmani and Abassi (2011), Khan,	
	Nemati and Iftikhar (2011), Pandya (2011), Geletkanycz and Boyd	
	(2011), Junarsin (2011), Bhagat, Bolton and Subramanian (2011),	
	Prabowo and Simpson (2011), Najid and Abdul Rahman (2011),	
	Shahab-u-Din and Javid (2011), Fazlzadeh, Hendi and Mahboubi	
	(2011), Lin Chang-Jui (2011), Chiang and Lin (2011), Chahine and	
	Safieddine (2011), Lin, Liao and Chang (2011), Liang, Lin and	
	Huang (2011), Herri (2011), Ghahroudi (2011), Chugh, Meador	
	and Kumar (2011), Reddy, Locke and Scrimgeour (2010), Ibrahim,	
	Rehman and Raoof (2010), Shao (2010), Pissaris, Jeffus and	
	Gleason (2010), Gurbuz and Aybars (2010), O'Connell and Cramer	
	(2010), Chowdhury (2010), Chamberlain (2010), Larmou and	
	Vafeas (2010), Millet-Reyes and Zhao (2010), Evans, Nagarajan	
	and Schloetzer (2010), Liargovas and Skandalis (2010), Bøhren and	
	Strøm (2010), Muravyev, Talavera, Bilyk and Grechaniuk (2010),	
	Mandacı and Gumus (2010), Bauer, Eichholtz and Kok (2009),	
	Chidambaran, Palia and Zheng (2009), Irina and Nadezhda (2009),	
	Jackling and Johl (2009), Bhagat and Bolton (2009), Hsu, Hsiao	
	and Li (2009), Bauwhede (2009), Singh and Gaur (2009), Ehikioya	

Table 1. Summary of Accounting-Based Measurements



		I		
Return on Equity (ROE)	 (2009), Bektas and Kaymak (2009), Hutchinson and Zain (2009), Omrana Mohammed, Bolbol and Fatheldinc (2008), Bhagata and Bolton (2008), Mashayekhi and Bazazb (2008), Abdullah, Shah and Hassan (2008), Juras and Hinson (2008), Harjoto and Jo (2008), Kubo and Saito (2008), Chung, Kim, Kim and Choi (2008), Koufopoulos, Zoumbos and Argyropoulou (2008), Dey (2008), Ting (2008), Kyereboah-Coleman (2007), Wei (2007), Dahya and McConnell (2007), Kim and Yoon (2007), Filatotchev, Isachenkova and Mickiewicz (2007), Premuroso and Bhattacharya (2007), Sánchez-Ballesta and García-Meca (2007), Mollah and Talukdar (2007), Cho and Kim (2007), Garcia, González and Ortega (2006), Kyereboah-Coleman and Biekpe (2006), Tsai, Hung, Kuo and Kuo (2006), Barontini and Caprio (2006), Joher and Ali (2005), Sanda, Mikailu and Garba (2005), Xu, Zhu and Lin (2005), Bozec (2005), Filatotchev, Lien and Piesse (2005), Dhnadirek and Tang (2003), Jong, Gispert, Kabir and Renneboog (2002). Al Manaseer et al., (2012),Obiyo and Lenee (2011),Rouf (2011), Swamy (2011), Ibrahim and AbdulSamad (2011), Yasser, Entebang and Mansor (2011), Dar, Naseem, Rehman and Niazi (2011), Chaghadari (2011), Azam, Usmani and Abasisi (2011), Khan, Nemati and Iftikhar (2011), Pandya (2011), Najid and Abdul Rahman (2011), Shahab-u-Din and Javid (2011), Bozcuk (2011), Lin (2011), Chiang and Lin 2011), Chahine and Safieddine (2011), Lin (2011), Chiang and Lin 2011), Chahine and Safieddine (2011), Lin (2011), Chiang and Lin 2011), Ibrahim, Rehman and Raoof (2010), Shao (2010), Chamberlain (2010), Larmou and Vafeas (2010), Uadiale (2000), Hsu, Hsiao and Li (2009), Bauwhede (2009), Singh and Gaur 2009), Ehikioya (2009), Omrana, Bolbol and Fatheldinc (2008), Yue, Lan and Jiang (2008), Mashayekhi and B a z a z b (2008), O Kajola (2008), Abdullah, Shah and Hassan (2008), Juras and Hinson (2008), Ting (2008), Adjaoud, Zeghal and Andaleeb (2007), Premuroso and Bhattacharya (2007), Luan and 	By Profit after tax / Total equity shares in issue		
	Tang (2007), Sánchez-Ballesta and García-Meca (2007), Mollah			
	and Talukdar (2007), Kyereboah-Coleman and Biekpe (2006),			
	Makri, Lane and Gomez-Mejia (2006), Sanda, Mikailu and Garba			
	(2005), Earle, Kucsera and Telegdy (2005), Brown and Caylor			
	(2003), Earle, Ruesera and Teleguy (2003), Brown and Caylor (2004), Leng (2004).			
Return	Geletkanycz and Boyd (2011), Ghahroudi (2011), Bøhren and	By it		
		5		
on Sales	Strøm (2010), Muravyev, Talavera, Bilyk and Grechaniuk (2010),	determined by		



(ROS)	Singh and Gaur (2009), Filatotchev, Isachenkova and Mickiewicz (2007), Sánchez-Ballesta and García-Meca (2007), Firth, Fung and Rui (2006), Bozec (2005).	dividing net profit by sales.
Return	Adjaoud, Zeghal and Andaleeb (2007).	By the benefit
on	<i>, , , , , , , , , , , , , , , , , , , </i>	(return) of an
Investm		investment is
ent		divided by the
(ROI)		cost of the
		investment.
Profit	Al Manaseer et al., (2012), Obiyo and Lenee (2011), Yasser,	It can estimate
Margin	Entebang and Mansor (2011), Dar, Naseem, Rehman and Niazi	by Profit after
(PM)	(2011), Azam, Usmani and Abassi (2011), Junarsin (2011), Jiang	tax / Turnover.
	and Peng (2011), Ghahroudi (2011), Reddy, Locke and Scrimgeour	
	(2010), Bauer, Eichholtz and Kok (2009), Bauwhede (2009), O	
	Kajola (2008), Premuroso and Bhattacharya (2007), Wei (2007),	
	Brown and Caylor (2004).	
Operati	Millet-Reyes and Zhao (2010).	It can evaluate
ng Cash		by net Income
Flow		depreciation
(OCF)		Expense /
× ,		Total Assets.
Earning	Al Manaseer et al., (2012), Junarsin (2011), Tsegba and Ezi-Herbert	It could
s per	(2011), Lin, Liao and Chang (2011), Yue, Lan and Jiang, Luan	evaluate by is
Share	(2008), Mashayekhi and B a z a z b (2008), Ting (2008), Adjaoud,	net income
(EPS)	Zeghal and Andaleeb (2007), Filatotchev, Lien and Piesse (2005).	divided by
(115)		total shares.
		total shares.
Operati	Harjoto and Jo.	It can be
on	5	calculated by
Profit		operating
(OP)		income before
(01)		depreciation to
		total asset
Growth	Herri (2011), Firth, Fung and Rui (2006), Brown and Caylor	It can be
in Sales	(2004).	calculated by
(GRO)	(2007).	dividing the
(GAU)		e
		difference
		between
		current sales
		and previous
		year's sales
		volumes by
		previous year's



		sales volume.
Return	Uadiale (2010), Filatotchev, Lien and Piesse (2005).	it can analyze
on		by the profit
Capital		before tax /
Employ		total issued
ed		capital.
(ROCE)		1
Expense	Najid and Abdul Rahman (2011).	It can be
to		calculated by
Assets		Total expenses
(ETA)		/ Total assets.
Cash to	Najid and Abdul Rahman (2011).	It can
Assets		measurement
(CTA)		by Cash / Total
		assets
Sales to	Najid and Abdul Rahman (2011).	It can calculate
Assets		by Total Sales
(STS)		/ Total assets.
Expense	Najid and Abdul Rahman (2011).	It can be
s to Sale		designed by
(ETS)		Total Expenses
		/ Total Sales.
Labor	Muravyev, Talavera, Bilyk and Grechaniuk (2010), Fidrmuc and	It can be
Product	Fidrmuc (2007) and Sheu and Yang (2005).	measured by
ivity		the ratio of
(LP)		sales to the
		number of
		workers
		employed.
Cost of	Kim and Yoon (2007).	It can be
Capital		calculated by
(COC)		interest
		expense + cash
		dividends /
		revenue.
LOSS:	Firth, Fung and Rui (2006).	It can calculate
		by the net
		operating loss.
Return	Dhnadirek and Tang (2003).	It can measure
on		by net profit
Revenu		after
e (ROR)		taxes/revenues.
Profit	Fidrmuc and Fidrmuc 2007.	This is factor



per employe e (PPE)		can calculate by the total sales less the costs over the total number of employees
Return	Fidrmuc and Fidrmuc 2007.	This is factor
on		can calculate
Fixed		by the total
Assets		sales less the
(ROFA)		total costs over
		the fixed
		assets.

Table 2. The Account-Based Measurement

Return on Equity (ROE)52Return on Sales (ROS)9Return on Investment (ROI)1Profit Margin (PM)15Operating Cash Flow (OCF)1Earnings per Share (EPS)9Operation Profit (OP)1Growth in Sales (GRO)3Return on Capital Employed (ROCE)1Expense to Assets (ETA)1Cash to Assets (CTA)1Sales to Assets (STS)1Expenses to Sale (ETS)1	Tuble 2. The Account Dased Weastrement	
Return on Sales (ROS)9Return on Investment (ROI)1Profit Margin (PM)15Operating Cash Flow (OCF)1Earnings per Share (EPS)9Operation Profit (OP)1Growth in Sales (GRO)3Return on Capital Employed (ROCE)1Expense to Assets (ETA)1Cash to Assets (CTA)1Sales to Assets (STS)1Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Return on Assets (ROA)	88
Return on Investment (ROI)1Profit Margin (PM)15Operating Cash Flow (OCF)1Earnings per Share (EPS)9Operation Profit (OP)1Growth in Sales (GRO)3Return on Capital Employed (ROCE)1Expense to Assets (ETA)1Cash to Assets (CTA)1Sales to Assets (STS)1Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Return on Equity (ROE)	52
Profit Margin (PM)15Operating Cash Flow (OCF)1Earnings per Share (EPS)9Operation Profit (OP)1Growth in Sales (GRO)3Return on Capital Employed (ROCE)1Expense to Assets (ETA)1Cash to Assets (CTA)1Sales to Assets (STS)1Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Return on Sales (ROS)	9
Operating Cash Flow (OCF)1Earnings per Share (EPS)9Operation Profit (OP)1Growth in Sales (GRO)3Return on Capital Employed (ROCE)1Expense to Assets (ETA)1Cash to Assets (CTA)1Sales to Assets (STS)1Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Return on Investment (ROI)	1
Earnings per Share (EPS)99Operation Profit (OP)1Growth in Sales (GRO)3Return on Capital Employed (ROCE)1Expense to Assets (ETA)1Cash to Assets (CTA)1Sales to Assets (STS)1Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Profit Margin (PM)	15
Operation Profit (OP)1Growth in Sales (GRO)3Return on Capital Employed (ROCE)1Expense to Assets (ETA)1Cash to Assets (CTA)1Sales to Assets (STS)1Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Operating Cash Flow (OCF)	1
Growth in Sales (GRO)3Return on Capital Employed (ROCE)1Expense to Assets (ETA)1Cash to Assets (CTA)1Sales to Assets (STS)1Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Earnings per Share (EPS)	9
Return on Capital Employed (ROCE)1Expense to Assets (ETA)1Cash to Assets (CTA)1Sales to Assets (STS)1Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Operation Profit (OP)	1
Expense to Assets (ETA)1Cash to Assets (CTA)1Sales to Assets (STS)1Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Growth in Sales (GRO)	3
Cash to Assets (CTA)1Sales to Assets (STS)1Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Return on Capital Employed (ROCE)	1
Sales to Assets (STS)1Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Expense to Assets (ETA)	1
Expenses to Sale (ETS)1Labor Productivity (LP)3Cost of Capital (COC)1	Cash to Assets (CTA)	1
Labor Productivity (LP)3Cost of Capital (COC)1	Sales to Assets (STS)	1
Cost of Capital (COC) 1	Expenses to Sale (ETS)	1
	Labor Productivity (LP)	3
Return on Revenue (ROR) 1	Cost of Capital (COC)	1
	Return on Revenue (ROR)	1
Profit per employee (PPE)	Profit per employee (PPE)	1
Return on Fixed Assets (ROFA) 1	Return on Fixed Assets (ROFA)	1





Figure 1. The Account-Based Measurement

Based on Figure 1, shows the ratio of highest measure of account-based measurements examined with corporate governance. The first account-based measurement is return on assets (ROA) with 46% followed by Return on Equity (ROE) with 27% of total ratio, and Profit Margin (PM) with 8%. And hence, ROA is uniquely measurement of the profit before tax, divided by total assets and it is easy to obtain from the firm's annual report.

2.2.2 Market-Based Measurements

The second type of measurement is the market-based measurement which is categorized as long term like Tobin's Q, (MVA), (MTBV), (RET), (DY) and among others as discussed in the following paragraphs. The market-based measurement is characterized by its forward-looking aspect and its reflection of the expectations of the shareholders concerning the firm's future performance, which has its basis on previous or current performance (Wahla, ShahSyed & Hussain, 2012; Shan & McIver Ron, 2011; & Ganguli & Agrawal, 2009).

Tobin's Q refers to a traditional measure of expected long-run firm performance (Bozec, Dia & Bozec, 2010). The employment of market value of equity may present the firm's future growth opportunities which could stem from factors exogenous to managerial decisions and this is indicated by the companies level (Shan & McIver, 2011; Demsetz & Villalonga, 2001). In addition, a high Q ratio shows success in the a way that the firm has leveraged its investment to develop the company that is valued more in terms of its market-value compared to its book-value (Kapopoulos & Lazaretou, 2007).

Moreover, market-based expectations for firm performance may result in management incentive to modify their holdings on the basis of their expectations of the future performance

Macrothink Institute™

of the firm (Sánchez-Ballesta & García-Meca, 2007). As a result, when the company's market-based performance is higher than the results of Tobin's Q, this indicates that the company has succeeded in achieving its planned high performance (Nuryanah & Islam, 2011) but if it is less than Tobin's Q, then the company needs to revise its plans to enhance its short-term performance. The negative performance leads to investor's loss (local and foreign) and hence, it is important for the company to update its objectives from time to time if it is desirous of competing in the market place.

Now, we provide instances of studies conducted all over the world dedicated to the study of corporate governance dimensions relation with firm performance.

Factors	Authors	How to measure
		a variable
Tobin-Q	Karaca and Ekşi (2012), Wahla, Shah and Hussain (2012), Kang	It can calculate
	and Kim (2011), Ibrahim and AbdulSamad (2011), Herly and	by the ratio of
	Sisnuhadi (2011),Heenetigala and Armstrong (2011), Shan and	the market
	McIver (2011), Saibaba and Ansari (2011), Nuryanah and Islam	capitalization
	(2011), Bhagat et al., (2011), Najid and Abdul Rahman	plus total debt
	(2011), Shahab-u-Din and Javid (2011), Bozcuk (2011), Lin	divided by total
	(2011), Tsegba and Ezi-Herbert (2011), Valenti, Luce and	asset of the
	Mayfield (2011), Lin, Liao and Chang (2011), Liang, Lin and	company.
	Huang (2011), Garcı'a-Meca and Sa'nchez-Ballesta (2011),	
	Reddy, Locke and Scrimgeour (2010), Ghazali (2010), Kota	
	and Tomar (2010), O'Connell and Cramer (2010), Chowdhury	
	(2010), Larmou and Vafeas (2010), Millet-Reyes and Zhao	
	(2010), Leung and Horwitz (2010), Bøhren and Strøm (2010),	
	Hu, Tam and Tan (2010), Mandacı and Gumus (2010),	
	Mizuno (2010), Bauer, Eichholtz and Kok (2009),	
	Chidambaran, Palia and Zheng (2009), MacAulay, Dutta,	
	Oxner, Mary and Hynes (2009), Irina and Nadezhda (2009),	
	Jackling and Johl (2009), Bhagat and Bolton (2009), Siala,	
	Adjaoud and Mamoghli (2009), Shakir (2009), Amran and	
	Ahmad (2009), Hsu, Hsiao and Li (2009), Switzer and Tang	
	(2009), Ehikioya (2009), Bektas and Kaymak (2009), Ganguli	
	and Agrawal (2009), Lee (2009), Omran, Bolbol and Fatheldin	
	(2008), Yue, Lan and Jiang, Luan (2008), Bhagata and Bolton	
	(2008), Abdullah, Shah and Hassan (2008), Lee, Lev and	
	Yeo (2008), Harjoto and Jo (2008), Schmid and	
	Zimmermann (2008), Dey (2008), Ting (2008), Sing and	
	Sirmans (2008), Kyereboah-Coleman (2007), Khanchel	
	(2007), Wei (2007), Garg (2007), Kapopoulos and Lazaretou	
	(2007), Choi, Park, and Yoo (2007), Mura (2007),	

Table 3. Summary of Marketing-Based Measurements

Market Value Added (MVA)	Sánchez-Ballesta and García-Meca (2007), Barontini and Caprio (2006), Douma, George and Kabir (2006), Albert-Roulhac and Breen (2005), Dwivedi and Jain (2005), Sanda, Mikailu and Garba (2005), Belkhir (2005), Florackis (2005), Brown and Caylor (2004), Black, Jang and Kim (2003), Jong, Gispert, Kabir and Renneboog (2002), Lemmon and Lins (2001). Kula (2005) and Abdullah, Shah and Hassan (2008).	It can be calculated by It is the difference between the Market Value and book value
		of Equity.
Market-t o-Book Value (MTBV)	Al Farooque, Zijl, Dunstan and Karim (2007), Cordeiro, Veliyath and Romal (2007), Black and Kim (2007), Yawson (2006), Maury (2006) and Fairchild and Li (2005).	It can be calculated by Market value of equity / book value of equity.
Abnorma l Returns; Annual stock return, (RET)	O'Connell and Cramer (2010), Kim and Yoon (2007), Firth, Fung and Rui (2006), Jong, Gispert, Kabir and Renneboog (2002).	It can calculate by annual abnormal returns from the market model.
Dividend Yield (DY)	Obiyo, Ofurum and Lenee (2011), Brown and Caylor (2004), Leng (2004).	It can evaluate by the dividend per shared / price per share.
Price-Ear nings Ratio (PE)	Valenti, Luce and Mayfield (2011), Ehikioya (2009), Sanda, Mikailu and Garba (2005).	It can measure by measured as the ratio of price per share to earnings per share.
Log of Market Capitaliz ation	Mollah and Talukdar (2007).	
Stock Repurcha ses	Brown and Caylor (2004).	It can calculate by (Purchases of Common and Preferred Stock



		(Compustat
		Annual Item
		115) – Decrease
		in Preferred
		Stock (from
		previous year)) /
		Market Value of
		Equity.
Superior	Braun and Sharma (2007).	It can calculate
to		by the long-term
Cumulati		abnormal stock
ve		returns.
Abnorma		
l Returns		
(CARs)		

Table 4. The Market-Based Measurement

Tobin-Q	74
Market Value Added (MVA)	2
Market-to-Book Value (MTBV)	6
Abnormal Returns; Annual stock return, (RET)	4
Dividend Yield (DY)	3
Price-Earnings Ratio (PE)	3
Log of Market Capitalization	1
Stock Repurchases	1
Superior to Cumulative Abnormal Returns (CARs)	1





Figure 2. The Market-Based Measurement

Based on Figure 2, the ratio of highest measure of market-based measurements examined with corporate governance is displayed by Tobin-Q with 78% followed by Market-to-Book Value (MTBV) with 7% of total ratio. Abnormal Returns and Annual stock return (RET) displayed 4%. This indicates that Tobin's Q is widely used to measure the ratio of the market capitalization plus total debt divided by total asset of the company. This measure is fixable in obtaining the source of company from Data stream.

2.2.3 Others Measurements

Some measurements cannot capitalize under either accounting or marketing measurement such as output per staff, cost per service provided and cost per client served; these factors were tested by Ii, Kankpang and Okonkwo (2012).

Based on the above provision of the advantages of accounting and market based measurements, there are some distinct differences between the two. Demsetz and Villalonga (2001) highlighted two crucial aspects where two measures differ; first, accounting profit ratios are backwards looking measures (Shan & McIver, 2011), whereas Tobin's Q is described as a forward-looking measure of firm performance. In this situation, accounting profit ratios are impacted by accounting practices and they stress on management outcome. Tobin's Q also presents the investors assigned value to the firm's tangible and intangible assets on the basis of predicted revenue and streams of costs.



The second difference lies in the actual measuring performance. Accounting profit measures are often employed by accountants limited by accounting standards and accountability. The Tobin's Q measure is frequently used by investors limited by their perceptions (acumen, optimism and pessimism). Tobin's Q is favored by several economists who are better informed of the market constraints and not the accounting constraints (Demsetz & Villalonga, 2001).

In theory, researchers revealed that the accounting based measurements like ROA, ROE, profit margin and others are used for the short-term performance of the firm while the market-based performance of the firm is gauged through Tobin's Q as a representation of future long-term performance. Therefore, the integration between the two provides a clear picture of the firm. Despite the widely used aspect of the measurements, results are still inconclusive. While some found a positive relationship between corporate governance and firm performance through accounting and market-based measurement, others revealed a negative relationship between corporate governance.

3. Conclusion

The current performance of companies is the first to be evaluated by investors all over the globe. Currently, the world has become smaller in terms of the opportunities to conduct business anywhere around the world. Globalization has facilitated business high performance as economic globalization helps people the world over. By eliminating the barriers to corporate trade and financial investments, development and growth are realized and better opportunities can be paved. Performance measurement is very crucial for the organization's effective management and enhancement of the process is impossible without outcome measurement. Hence, organizational performance requires measures to identify the effect of organizational recourses upon business performance.

This study is unique to offer all measures to study the relationship between corporate governance and firm performance. It is the first of its kind to conduct a review of all measures of firm performance. We dedicate our effort to conduct a review of the majority of studies studying all the measurements of firm performance with corporate governance dated from 2000 to 2012.

This study suggests that future research should use a combination measure of the firm performance that both accounting and market based measures to accurately measure the firm performance. In fact, the accounting –based measure can reflect the past performance of the company while the market-based indicators help to anticipate the future performance.

Moreover, although there are many measurements for firm performance as we mentioned above, some have been widely used such as Return on Assets (ROA), Return on Equity (ROE), Return on Sales (ROS), Profit Margin (PM), Earnings per Share (EPS), Tobin-Q, Market Value Added (MVA) and Market-to-Book Value (MTBV), while others are not widely used. It is, therefore, recommended that future researchers should use other measures such as Operation Profit (OP), Growth in Sales (GRO), Return on Capital Employed (ROCE), Expense to Assets (ETA), Cash to Assets (CTA), Cost of Capital (COC), Return on Revenue



(ROR), Return on Fixed Assets (ROFA), Dividend Yield (DY), Stock Repurchases and others to measure the firm performance.

References

Abdullah, M. S., Shah, S. Z. A., & Hassan, A. (2008). Impact of corporate governance on financial performance of firms: Evidence from Pakistan. *The Business Review, Cambridge*, *11*, 282–290.

Adjaoud, F., Zeghal, D., & Andaleeb, S. (2007). the effect of board's quality on performance: a study of Canadian firms. *Journal compilation*, *15*(4), 623–636.

Al Farooque, O. A., Zijl, T. V., Dunstan, K., & Karim, A. K. M. W. (2007). Corporate governance in bangladesh: link between ownership and financial performance. *Corporate Governance*, *15*(6), 1453–1469.

Al Manaseer, M. F. A., Al-Hindawi, R. M., Al-Dahiyat, M. A., & Sartawi, I. I. (2012). The impact of corporate governance on the performance of Jordanian banks. *European Journal of Scientific Research*, 67(3), 349–359.

Albert-Roulhac, C., & Breen, P. (2005). Corporate governance in Europe: current status and future trends. *Journal of Business Strategy*, 26(6), 19–29. DOIS:10.1108/02756660510632993

Amran, N. A., & Ahmad, A. C. (2009). Family business, board dynamics and firm value: Evidence from MaIaiaysia. *Journal of Financial Reporting and Accounting*, 7(1), 53–74.

Azam, M., Usmani, S., & Abassi, Z. (2011). The impact of corporate governance on firm 's performance: Evidence from Oil and Gas Sector of Pakistan. *Australian journal of basic and applied science*, *5*(12), 2978–2983.

Barontini, R., & Caprio, L. (2006). The effect of family control on firm value and performance: Evidence from Continental Europe. *European Financial Management*, *12*(5), 689–723.

Barth, H., La Mont, K., Lipton, L., & Spelke, E. (2005). Abstract number and arithmetic in preschool children. *Proceedings of the National Academy of Sciences, 102*, 14116–14121.

Bauer, R., Eichholtz, P., & Kok, N. (2009). Real estate corporate governance and performance: The REIT Effect. *Financial Management*, *XX*(XX), 1–29. http://dx.doi.org/10.1111/j.1540-6229.2009.00252.

Bauwhede, H. V. (2009). On the relation between corporate governance compliance and operating performance. *Accounting and Business Research*, *39*(5), 497–513.

Bektas, E., & Kaymak, T. (2009). Governance mechanisms and ownership in an emerging market: The case of Turkish Banks. *XXXXXXX 45*(6), 20–32. http://dx.doi.org/10.2753/REE1540-496X450602



Belkhir, M. (2005). Board structure, ownership structure, and firm performance: Evidence from Banking. (33), 1–22.

Bhagat, S., & Bolton, B. (2007). Corporate governance and firm performance. (April), 1-58.

Bititci, U., Carrie, A., & McDevitt, L. (1997). Integrated performance measurement systems: A development guide. *International Journal of Operations & Production Management*, *17*(5), 522–534

Black, B. S., Jang, H., & Kim, W. (2003). does corporate governance affect firm Value? *Evidence from Korea*, 1–62.

Bøhren, Ø., & Strøm, R. Ø. (2010). Governance and politics: regulating independence and diversity in the board room. *Journal of Business Finance & Accounting*, *37*(9), 1281-1308. http://dx.doi.org/10.1111/j.1468-5957.2010.02222.

Bozcuk, A. E. (2011). Performance effects of outside directors on corporate boards. *International Journal of Business and Social Science*, 2(20), 80–84.

Bozec, R., Dia, M., & Bozec, Y. (2010). Governance – performance relationship: A Re-examination Using Technical Efficiency Measures. *British Journal of Management*, *21*, 684–700. http://dx.doi.org/10.1111/j.1467-8551.2008.00624.

Braun, M., & Sharma, A. (2007). should the ceo also be chair of the board? An empirical examination of family-controlled public firms. *Family Business Review*, *2*, 111–126.

Brown, L. D., & Caylor, M. L. (2004). Corporate governance and firm performance, 1-53.

Cameron, K., & Whetten, D. (1983). Organizational effectiveness: A comparison of multiple models. New York: Academic Press.

Chaghadari, M. F. (2011). Corporate governance and firm performance. *International Conference on Sociality and Economic Development*, *10*, 484–489.

Chamberlain, T. W. (2010). Board Composition and Firm Performance: Some Canadian Evidence. *Int Adv Econ Res*, *16*, 421–422. http://dx.doi.org/10.1007/s11294-010-9271-2.

Chari, A., Chen, W., & Dominguez, K. M. E. (2012). Foreign ownership and firm performance: emerging market acquisitions in the United States. *IMF Economic Review*, 60(1), 1–42. http://dx.doi.org/10.1057/imfer.2012.1.

Chiang, H., & Lin, M. (2011). Examining board composition and firm performance. *The International Journal of Business and Finance Research*, 5(3), 15–28.

Chidambaran, N. K., Palia, D., & Zheng, Y. (2009). Corporate governance and firm performance: Evidence from large governance changes.

Cho, D., & Kim, J. (2007). Outside Directors, Ownership structure and firm profitability in Korea. *Corporate Governance*, *15*(2), 239–251.



Choi, J. J., Park, S. W., & Yoo, S. S. (2007). The value of outside directors: evidence from corporate governance reform in Korea. *Journal of Financial and Quantitative Analysis*, 42(4), 941–963.

chowdhury, k. (2010). Board composition and firm performance: Evidence from Bangladesh-A Sceptical View, 4(3), 103–110.

Chugh, L. C., Meador, J. W., & Kumar, A. S. (2011). Corporate governance and firm performance: evidence from India. *Journal of finance and Accounting*, *7*, 1–10.

Chung, D. S., Kim, B. G., Kim, D. W., & Choi, S. (2008). Corporate governance and firm performance: the Korae evidence. *Journal of international business and economic*, 8(2), 46-54.

Cordeiro, J. J., Veliyath, R., & Romal, J. B. (2007). Moderators of the relationship between director stock-based compensation and firm performance. *Corporate Governance*, *15*(6), 1384-1394.

Dahya, J., & Mcconnell, J. J. (2007). Board composition, corporate performance, and the Cadbury committee recommendation. *Journal of Financial and Quantitative Analysis*, *4*, 535-565.

Dar, L. A., Naseem, M. A., Rehman, R. U., & Niazi, G. S. (2011). Corporate governance and firm performance a case study of Pakistan Oil and Gas companies listed in Karachi Stock Exchange. *Global Journal of Management and Business Research*, *11*(8), 1-10.

Demirbag, M., Tatoglu, E., Tekinus, M., & Zaim, S. (2006). An analysis of the relationship between TQM implementation and organizational performance: evidence from Turkish SMEs. *Journal of Manufacturing Technology Management*, *17*(6), 829-847.

Dey, A. (2008). Corporate governance and agency conflicts. *Journal of Accounting Research*, 46(5), 1143–1181.

Dhnadirek, R., & Tang, J. (2003). Corporate governance in Thailand: ownership concentration and firm performance. *Asia Pacific Journal of Economic and Business*, 7(2), 1–22.

Douma, S., George, R., & Kabir, R. (2006). Foreign and domestic ownership, business groups, and firm performance: Evidence from a large Emerging Market. *Strategic Management Journal*, 27, 637–657. http://dx.doi.org/10.1002/smj.535

Dwivedi, N., & Jain, A. K. (2005). Corporate governance and performance of Indian firms: The effect of board size and ownership. *Employee Responsibilities and Rights Journal*, *17*(3), 161–172. http://dx.doi.org/10.1007/s10672-005-6939-5

Earle, J. S., Kucsera, C., & Telegdy, A. (2005). Ownership concentration and corporate performance on the Budapest Stock Exchange: do too many cooks spoil the goulash? *Corporate Governance*, *13*(2), 254–264. http://dx.doi.org/10.1111/j.1467-8683.2005.00420.x



Ehikioya, B. (2009). Corporate governance structure and firm performance in developing economies: evidence from Nigeria. *Q Emerald Group Publishing Limited*, 9(3), 231-243. http://dx.doi.org/10.1108/14720700910964307

Evans, J. H., Nagarajan, N. J. ., & Schloetzer, J. D. (2010). CEO turnover and retention light: Retaining former CEOs on the Board. *Journal of Accounting Research*, 48(5), 1015–1047. http://dx.doi.org/10.1111/j.1475-679X.2010.00383.x

Fairchild, L., & Li, J. (2005). Director quality and firm performance. *The Financial Review*, 40(2), 257–279. http://dx.doi.org/10.1111/j.1540-6288.2005.00102.x

Fazlzadeh, A., Hendi, A. T., & Mahboubi, K. (2011). The examination of the effect of ownership structure on firm performance in listed firms of Tehran Stock Exchange based on the type of the industry. *Interactional Journal of Business and Management*, *6*(3), 249–267.

Fidrmuc, J. P., & Fidrmuc, J. (2007). Fire the manager to improve performance. *Economics* of *Transition*, 15(3), 505–533.

Filatotchev, I., Isachenkova, N., & Mickiewicz, T. (2007). Corporate governance, managers' independence, exporting and performance of firms in transition economies. *Emerging Markets Finance and Trade*, 43(5), 62–77. http://dx.doi.org/10.2753/REE1540-496X430504

Filatotchev, I., Lien, Y.-C., & Piesse, J. (2005). Corporate governance and performance in publicly listed, family-controlled firms: Evidence from Taiwan. *Asia Pacific Journal of Management*, 22(3), 257–283. http://dx.doi.org/10.1007/s10490-005-3569-2

Firth, M., Fung, P. M. Y., & Rui, O. M. (2006). Firm performance, governance structure, and top management turnover in a transitional economy. *Journal of Management Studies*, *43*, 1289–1330. http://dx.doi.org/10.1111/j.1467-6486.2006.00621.x

Florackis, C. (2005). Internal corporate governance mechanisms and corporate performance: evidence for UK firms. *Applied Financial Economics Letters*, 1(4), 211–216. http://dx.doi.org/10.1080/17446540500143897

Florackis, C. (2008). Agency costs and corporate governance mechanisms: evidence for UK firms. *International Journal of Managerial Finance*, 4(1), 37–59. http://dx.doi.org/10.1108/17439130810837375

Ganguli, S. K., & Agrawal, S. (2009). Ownership structure and firm performance: An empirical study on listed Mid-Cap Indian Companies.

Garcia, R., González, M., & Ortega, C. (2006). *The impact of CEO and director turnover on financial performance in Venezuela*, *7*, 1–19. http://dx.doi.org/10.1300/J140v07n02

García-Sánchez, I.-M. (2010). The effectiveness of corporate governance: board structure and business technical efficiency in Spain. *CEJOR*, *18*, 311–339. http://dx.doi.org/10.1007/s10100-009-0112-4

Garg, A. K. (2007). Influence of Board Size and Independence on Firm Performance: A Study of Indian Companies, 32(3), 39–61.



Geletkanycz, M. A., & Boyd, B. K. (2011). CEO outside directorships and firm performance: a reconciliation of agency and embeddedness views. *Academy of Management Journal*, *54*(2), 335–352. http://dx.doi.org/10.5465/AMJ.2011.60263094

Ghahroudi, M. R. (2011). Ownership advantages and firm factors influencing performance of foreign affiliates in Japan. *International Journal of Business and Management*, 6(11), 119-138. http://dx.doi.org/10.5539/ijbm.v6n11p119

Gurbuz, A. O., & Aybars, A. (2010). the impact of foreign ownership on firm performance, evidence from an emerging market: Turkey. *American Journal of Economics and Business Administration*, 2(4), 350–359.

Haniffa, R., & Hudaib, M. (2006). Corporate governance structure and performance of Malaysian listed companies. *Journal of Business Finance and Accounting*, 33(7-8), 1034-1062.

Harjoto, M. A., & Jo, H. (2008). Board leadership and firm performance. *Journal of International Business and Economics*, 8(3), 143–155.

Heenetigala, K., & Armstrong, A. (2011). The impact of corporate governance on firm performance in an unstable economic and political environment: Evidence from Sri Lanka. *Conference on Financial Markets and Corporate Governance*, 1-17.

Herri, H. (2011). Firm's performance and top management characteristics in Indonesia. *International Business and Economics Research Journal*, *10*(8), 15–22.

Hsu, C.-Y., Hsiao, H.-F., & Li, C.-A. (2009). Effect of board monitoring on corporate investment and firm performance. *Northeast Decision Sciences Institute Proceedings*, 60–66.

Hu, H. W., Tam, O. K., & Tan, M. G. (2010). Internal governance mechanisms and firm performance in China. *Asia Pac J Manag*, 27, 727–749. http://dx.doi.org/10.1007/s10490-009-9135-6

Hutchinson, M., & Gull, F., (2004). Investment opportunity set, corporate governance practices, and firm performance. *Journal of Corporate Finance*, *10*(1), 595-614.

Ibrahim, Haslindar, & AbdulSamad, F. A. (2011). Corporate governance mechanisms and performance of public-listed family-ownership in Malaysia. *International Journal of Economics and Finance*, *3*(1), 105–115.

Ibrahim, Q., Rehman, R., & Raoof, A. (2010). Role of corporate governance in firm performance: A Comparative study between Chemical and Pharmaceutical Sectors of Pakistan. *International Research Journal of Finance and Economics*, *50*, 7–16.

Jiang, Y., & Peng, M. W. (2010). Are family ownership and control in large firms good, bad, or irrelevant? *Asia Pacific Journal of Management*, 28(1), 15–39. http://dx.doi.org/10.1007/s10490-010-9228-2

Macrothink Institute™

Joher, H., & Ali, M. (2005). Corporate governance structure and firm performance: Empirical evidence from Bursa Malaysia, Kuala Lumpur. *International Business and Economics Research Journal*, 4(9), 59–66.

Jong, A. D., Gispert, C., Kabir, R., & Renneboog, L. (2002). *International corporate governance and firm performance: An empirical analysis*, 1–29.

Junarsin, E. (2011). Executive compensation and firm performance: An empirical examination. *European Journal of Economics, Finance and Administrative Sciences*, 28, 163–179.

Juras, P. E., & Hinson, Y. L. (2008). Examining the effect of board characteristics on agency costs and selected performance measures in Banks. *Academy of Banking Studies Journal*, 7(2), 87–108.

Kajola, S. O. (2008). Corporate governance and firm performance: The case of Nigerian Listed firms. *European Journal of Economics, Finance and Administrative Sciences*, *14*(14), 16–28.

Kang, S., & Kim, Y. (2011). Does earnings management amplify the association between corporate governance and firm performance ?: Evidence from Korea. *International Business & Economies Research Journal*, *10*(2), 53–67.

Kapopoulos, P., & Lazaretou, S. (2007). Corporate ownership structure and firm performance: evidence from Greek firms. *Corporate Governance*, *15*(2), 144–159.

Kapopoulos, P., & Lazaretou, S. (2009). Does Corporate Ownership Structure Matter for Economic Growth? A Cross- Country Analysis. *Managerial and Decision Economic*, *30*, 155–172. http://dx.doi.org/10.1002/mde

Karaca, S. S., & Ekşi, İ. H. (2012b). the relationship between ownership structure and firm performance: An empirical analysis over İstanbul Stock Exchange (ISE) Listed Companies. *International Business Research*, *5*(1), 172–181.

Khan, K., Nemati, A. R., & Iftikhar, M. (2011). Impact of corporate governance on firm performance evidence from the Tobacco Industry of Pakistan. *International Research Journal of Finance and Economics*, *61*, 7–14.

Khanchel, I. (2007). Corporate governance: measurement and determinant analysis.ManagerialAuditingJournal,22(8),740–760.http://dx.doi.org/10.1108/02686900710819625

Khatab, H., Masood, M., Zaman, K., Saleem, S., & Saeed, B. (2011). Corporate governance and firm performance: A case study of Karachi Stock Market. *International Journal of Trade*, *Economics and Finance*, 2(1), 39–43.

Kim, H. J., & Yoon, S. S. (2007). Corporate governance and firm performance in Korea. *Malaysian Accounting Review*, *6*(2), 1–18.



Klapper, L., & Love. I. (2002). Corporate governance, investor protection, and performance in emerging markets. Washington, DC. United States: World Bank. Mimeographed document.

Kota, H. B., & Tomar, S. (2010). Corporate governance practices in Indian firms. *Journal of Management & Organization*, *16*(2), 266–279.

Koufopoulos, D., Zoumbos, V., Argyropoulou, M., & Motwani, J. (2008). Top management team and corporate performance: a study of Greek firms. *Team Performance Management*, *14*(8), 340–363. http://dx.doi.org/10.1108/13527590810912322

Kubo, K., & Saito, T. (2008). The relationship between financial incentives for company presidents and firm performance in Japan. *The Japanese Economic Review*, *59*(4), 401–418. DOIs:10.1111/j.1468-5876.2008.00420.x

Kula, V. (2005). The impact of the roles, structure and process of boards on firm performance: evidence from Turkey. *Corporate Governance*, *13*(2), 265–276. http://dx.doi.org/10.1111/j.1467-8683.2005.00421.x

Kyereboah-Colema, A. (2007). *Corporate governance and firm performance in Africa: A dynamic panel data analysis*, 1–33.

Kyereboah-coleman, A., & Biekpe, N. (2006). The link between corporate governance and performance of the non-traditional export sector: evidence from Ghana. *Corporate Governance*, *6*(5), 609–623. http://dx.doi.org/10.1108/14720700610706090

Larmou, S., & Vafeas, Æ. N. (2010). The relation between board size and firm performance in firms with a history of poor operating performance. *J Manag Gov*, *14*, 61–85. http://dx.doi.org/10.1007/s10997-009-9091-z

Lebas, M. (1995). Performance measurement and performance management, *International Journal of Production Economics*, 41(1–3), 23–35.

Lee, J. I. M. (2009). does size matter in firm performance? Evidence from US public firms. *International journal of the Economic of Business*, *16*(2), 189–203. http://dx.doi.org/10.1080/13571510902917400

Lee, K. W., Lev, B., & Yeo, G. H. H. (2008). Executive pay dispersion, corporate governance, and firm performance. *Rev Quant Finan Acc*, *30*, 315–338. http://dx.doi.org/10.1007/s11156-007-0053-8

Lemmon, B. M., Lins, K., & Davidson, W. (2001). Value: Evidence from the East Asian financial crisis. *working papers*, 1–39.

Leng, A. C. A. (2004). The impact of corporate governance practices on firms' financial performance: Evidence from Malaysia companies. *ASEAN Economic Bulletin*, 21(3), 308-318.

Leung, S., & Horwitz, B. (2010). Corporate governance and firm value during a financial crisis. *Rev Quant Finan Acc*, (34), 459-481. http://dx.doi.org/10.1007/s11156-009-0141-z



Liang, C.-J., Lin, Y.-L., & Huang, T.-T. (2011). Does endogenously determined ownership matter on performance? Dynamic evidence from the emerging Taiwan Market. *Emerging Markets Finance and Trade*, 47(6), 120–133. http://dx.doi.org/10.2753/REE1540-496X470607

Liargovas, P. G., & Skandalis, K. S. (2010). Factors affecting firms ' performance: The case of Greece. *Global Business and Management Research: An International Journal*, 2(2), 184–197.

Lin, C. (2011). An examination of board and firm Performance: evidence from Taiwan. *The International Journal of Business and Finance Research*, 5(4), 17–35.

Lin, Y.-F., Liao, Y.-C., & Chang, K.-C. (2011). Firm performance, corporate governance and executive compensation in high-tech businesses. *Total Quality Management & Business Excellence*, 22(2), 159–172. http://dx.doi.org/10.1080/14783363.2010.530786

Luan, C., & Tang, M. (2007). Where is independent director efficacy? *Corporate Governance*, 15(4), 636–644.

MacAulay, K., Dutta, S., Oxner, M., & Hynes, T. (2009). The impact of a change in corporate governance regulations on firms in Canada. *Quarterly Journal of Finance and Accounting*, 48(4), 29–53.

Madu, C., Aheto, J., Kuei, C., & Winokur, D. (1996). Adoption of strategic total quality management philosophies Multi-criteria decision analysis model. *International Journal of Quality and Reliability Management*, 13(3),57 - 72

Mandacı, P. E., & Gumus, G. K. (2010). Ownership concentration, managerial ownership and firm performance: Evidence from Turkey. *SEE journal*, 57–66. http://dx.doi.org/10.2478/v10033-010-0005-4

Mashayekhi, B., & Bazazb, M. S. (2008). Corporate governance and firm performance in Iran, *4*(2), 156–172. http://dx.doi.org/10.1016/S1815-5669(10)70033-3

Maury, B. (2006). Corporate performance, corporate governance and top executive turnover in Finland. *European Financial Management*, *12*(2), 221–248.

Millet-Reyes, B., & Zhao, R. (2010). A comparison between one-tier and two-tier board structures in France. *Journal of International Financial Management and Accounting*, 21(3), 279–310.

MirantyHerly, & Sisnuhadi. (2011). Corporate governance and firm performance in Indonesia. *International Journal of Governance*, 1(1), 1–20.

Mizuno, M. (2010). Institutional investors, corporate governance and firm performance in Japan. *Pacific Economic Review*, 15(5), 653–665. http://dx.doi.org/10.1111/j.1468-0106.2010.00521.x



Mollah, A. S., & Talukdar, M. B. U. (2007). Ownership structure, corporate governance, and firm's performance in emerging markets: Evidence from Bangladesh. *The International Journal of Finance*, *19*(1), 4315–4333.

Mura, R. (2007). Firm Performance: Do non-executive directors have minds of their own? Evidence from UK Panei Data, 81–112.

Muravyev, A., Talavera, O., Bilyk, O., & Grechaniuk, B. (2010). Is corporate governance effective in Ukraine? *Eastern European Economics*, 48(2), 5–24. http://dx.doi.org/10.2753/EEE0012-8775480201

Najid, N. A., & Abdul Rahman, R. A. (2011). Government ownership and performance of Malaysian government-linked companies. *International Research Journal of Finance and Economics*, *61*, 42–56.

Neely, A., Gregory, M., & Platts, K. (2005). Performance measurement system design: A literature review and research agenda. *International Journal of Operations & Production Management*, 25(12), 1128–1263.

Nuryanah, S., & Islam, S. M. N. (2011). Corporate governance and performance: Evidence from an Emerging Market. *Malaysian Accounting Review*, *10*(1), 17–42.

Obiyo, O. C., & Lenee, L. T. (2011). Corporate governance and firm performance in Nigeria. *IJEMR*, *1*(4), 1–12.

Omran, M. M., Bolbol, A., & Fatheldin, A. (2008). Corporate governance and firm performance in Arab equity markets: Does ownership concentration matter. *International review of law economic*, 28, 32-45. http://dx.doi.org/10.1016/j.irle.2007.12.001

Oõconnell, V., & Cramer, N. (2010). The relationship between firm performance and board characteristics in Ireland. *European Management Journal*, 28, 387-399. http://dx.doi.org/10.1016/j.emj.2009.11.002

Pandya, H. (2011). Corporate governance structures and financial performance of selected Indian Banks. *Journal of Management and Public Policy*, 2(2), 4-22.

Pissaris, S., Jeffus, W., & Gleason, K. C. (2010). The joint impact of executive pay disparity and corporate governance on corporate performance. *Journal of Managerial Issues*, *XXII*(3), 306–329.

Prabowo, M., & Simpson, J. (2011). Independent directors and firm performance in family controlled firms: evidence from Indonesia. *Asian-Pacific Economic Literature*, 25(1), 121–132. http://dx.doi.org/10.1111/j.1467-8411.2011.01276.x

Premuroso, R. F., & Bhattacharya, S. (2007). Is there a relationship between firm performance, corporate governance, and a firm's decision to form a technology committee? *Corporate Governance*, *15*(6), 1260–1277.

Reddy, K., Locke, S., & Scrimgeour, F. (2010). The efficacy of principle-based corporate governance practices and firm financial performance: An empirical investigation.



International Journal of Managerial Finance, 6(3), 190–219. http://dx.doi.org/10.1108/17439131011056224

Rouf, M. A. (2011). The relationship between corporate governance and value of the firm in developing countries: Evidence from Bangladesh. *The International Journal of Applied Economics and Finance*, 5(3), 237–244.

Saibaba, M. D., & Ansari, V. A. (2011). Audit committees and corporate governance: a study of select companies listed in the Indian bourses. *The IUP Journal of Accounting Research & Audit Practices*, *X*(3), 1–10.

Sánchez-ballesta, J. P., & García-meca, E. (2007). A meta-analytic vision of the effect of ownership structure on firm performance. *Corporate Governance*, *15*(5), 879–894.

Sanda, A., Mikailu, A. S., & Garba, T. (2005). Corporate governance mechanisms and firm financial performance in Nigeria, 1–47.

Schmid, M. M., & Zimmermann, H. (2008). Should chairman and CEO be separated? Leadership structure and firm performance in Switzerland. (april), 182–205.

Shakir, R. (2001). Examining the effect of leadership structure and CEO Tenure on Malaysian Property Firm Performance. *Journal of Real Estate Literature*, *17*(1), 47–63.

Shan, Y. G., & McIver, R. P. (2011). Corporate governance mechanisms and financial performance in China: panel data evidence on listed non-financial companies. *Asia Pacific Business Review*, 17(3), 301–324. http://dx.doi.org/10.1080/13602380903522325

Shao, G. (2010). The effects of board structure on media companies' performance: a stakeholder perspective. *Journal of Media Business Studies*, 7(3), 1–16.

Sharma, B., & Gadenne, D. (2002). An inter-industry comparison of quality management practices and performance. *Managing Service Quality*, *12*(6), 394 – 404

Sheu, H., & Yang, C. (2005). Insider ownership structure and firm performance: A productivity perspective study in Taiwan 's electronics industry. *Corporate Governance*, *13*(2), 326–337.

Siala, F., Adjaoud, F., & Mamoghli, C. (2009). The combined effect of external auditor reputation and internal corporate governance on performance. *Journal of Academy Of Business and Economics*, 9(2), 16–29.

Sing, T. F., & C.F.Sirmans. (2008). Does real estate ownership matter in corporate governance? *Journal of Property Research*, 25(1), 23–43. http://dx.doi.org/10.1080/09599910802397065

Singh, D. A., & Gaur, A. S. (2009). Business group affiliation, firm governance, and firm performance: Evidence from China and India. *Corporate Governance: An International Review*, *17*(4), 411–425. http://dx.doi.org/10.1111/j.1467-8683.2009.00750.x



Snow, C., & Hrebiniak, L. (1980). Strategy, distinctive competence, and organizational performance. *Administrative Science Quarterly*, 25(2), 317-336

Switzer, L. N., & Tang, M. (2009). The impact of corporate governance on the performance of U.S Small-Cap Firms. *International Journal of Business*, *14*(4), 341–356.

Ting, H.-I. (2008). Does corporate disclosure quality help? *International Research Journal of Finance and Economics*, 21(21), 150–157.

Tsai, W., Hung, J., Kuo, Y., & Kuo, L. (2006). CEO tenure in Taiwanese family and nonfamily firms: An Agency. *Family Business Review*, *XIX*(1), 11–28.

Tsegba, I. N., & Ezi-herbert, W. (2011). The relationship between ownership structure and firm performance: Evidence from Nigerian. *African Journal of Accounting, Economics, Finance and Banking Research*, 7(7), 51–63.

Uadiale, O. M. (2010). The impact of board structure on corporate financial performance in Nigeria. *International Journal of Business and Management*, *5*(10), 155–166.

Valenti, M. A., Luce, R., & Mayfield, C. (2011). The effects of firm performance on corporate governance. *Management Research Review*, 34(3), 266–283. http://dx.doi.org/10.1108/01409171111116295

Waggoner, D., Neely, A., & Kennerley, M. (1999). The forces that shape organizational performance measurement systems. An interdisciplinary review. *International Journal of Production Economics*, 60-61, 53–60.

Wahla, K.-U.-R., Shah, S. Z. A., & Hussain, Z. (2012). Impact of ownership structure on firm performance evidence from non-financial listed companies at Karachi Stock Exchange. *International Research Journal of Finance and Economics*, *84*, 6–13.

Wei, G. (2007). Ownership structure, corporate governance and company performance in China. *Asia Pacific Business Review*, *13*(4), 519–545. http://dx.doi.org/10.1080/13602380701300130

Xu, L. C., Zhu, T., & Lin, Y. (2005). Politician control, agency problems and ownership reform: Evidence from China. *Economics of Transition*, *13*(1), 1–24.

Yasser, Q. R., Entebang, H., & Mansor, S. A. (2011). Corporate governance and firm performance in Pakistan: The case of Karachi Stock Exchange (KSE) -30. *Journal of Economic and International Finance*, *3*(8), 482–491.

Yawson, A. (2006). Evaluating the Characteristics of Corporate Boards Associated with Layoff Decisions. *Corporate Governance*, *14*(2), 75–85.

Yue, Q., Lan, H., & Jiang, L. (2008). Financial data mining in Chinese public companies: corporate performance and corporate governance in business groups. *International Conference on Intelligent Computation Technology and Automation*, 772–776. http://dx.doi.org/10.1109/ICICTA.2008.343.