# Investigation of Job Satisfaction Levels of Tennis Coaches Who Work in Higher Education Institutions According to Personal Variables

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# Abstract

According to some personal variables, this study examines tennis coaches' job satisfaction levels in higher education institutions. A total of 50 tennis coaches, 16 women (32%), and 34 men (68%) took part in the study. The coaches included in the study are examined in three categories as 26 years and younger (34%), 27-29 years old (34%), 30 years old and above (32%). Two forms were used as tools for data collection. The first one of these forms is a 6-question form created by the researcher to determine tennis coaches' characteristics. The second one is the Minnesota Job Satisfaction Scale developed by Weiss et al. in 1967 and translated into Turkish by Baycan in 1985. Baycan also conducted the validity and reliability studies of the scale in 1985. The analysis of the data was done in SPSS 26.0 statistics package program. Percentage and frequency distributions were examined in the statistical analysis of the data, independent sample t-test was performed to evaluate the differences between two groups, one-way analysis of variance (ANOVA) was made to determine the difference between more than two groups, and Scheffe test was performed to determine which groups the difference was between. p significance level was accepted as 0.05 (p < 0.05). As a result, there was no statistically significant difference in job satisfaction levels of tennis coaches according to gender, education level, coaching level, and work experience (p > 0.05), while there was a directly proportional relationship between the age variable and job satisfaction levels (p < 0.05).

Keywords: Coach, Tennis, Job satisfaction, Sport management



# 1. Introduction

The concept of job satisfaction, which first emerged in the 1920s, began to be fully understood in the 1930-1940s. In recent years, the number of studies to evaluate job satisfaction has increased due to its direct effects on performance and service quality and decreased absenteeism (Chelladurai & Ogasawara, 2003; Herrera & Lim, 2003; Pastora, 1993). This research has contributed to establishing systems for periodically measuring the organizational climate and planning improvement actions for the aspects that need to be corrected for the benefits of motivated and increased satisfaction regarding their work and organization.

Business is an essential aspect of human life. The person must support himself/herself and his/her family. In this respect, it is of great importance for the professional to have a business activity that he/she is satisfied with in order to demonstrate a good job performance. In addition to these, there are also points such as remuneration and working conditions that cause employees to affect the profession negatively.

Job satisfaction is now recognized as a vital aspect of employees' mental life, as they spend one-third of the day at work on average.

Recently, discussions about the aspects affecting employees' perception of professional practices have gradually increased. When tennis coaches are explicitly handled, it is known that they often differ from coaches in other branches, such as being employed informally or being informal service providers, and that a small number of them are formally employed. However, the employee's job satisfaction determines the performance; it also affects the ups and downs of performance and determines whether the organization's goals have been achieved (Tentama, Merdiaty, & Subardjo, 2021).

Modern institutions and organizations use many techniques to increase employees' productivity levels depending on their job satisfaction. These include incentive payments, awards, and gifts, but it is seen that these techniques are often futile, and job satisfaction remains low. Because most of the time, they tend to look at things from a sociological perspective rather than from a psychological perspective. The sociological aspect focuses on society rather than individuals. With these techniques, some critical psychological conditions that prevent job satisfaction are overlooked (Kamrani, Kamrani, & Kamrani, 2020).

With this research, tennis coaches' job satisfaction levels were determined with an individual perspective rather than a social perspective.

According to Locke (1976), job satisfaction refers to an enjoyable or positive emotional state arising from evaluating an individual's work or work experiences. From early research (Gillet & Schuwab, 1975; Herzberg, Mausner, & Snyderman, 1959) to the latest research (Abuhashesh, Al-Dmour, & Masa'deh, 2019), the relationship between job satisfaction and performance and productivity aims at organizational success, providing a good tool for practitioners to understand and improve the organizational environment.

Sarason (1996) expressed job satisfaction as a person's feelings and attitudes towards their



job. According to Cowen (1991), it is the combination of psychological, physiological, and environmental conditions that force a person to say they are satisfied with the job; when the person reaches job satisfaction, his/her general welfare and life satisfaction increase.

An organization is a primary requirement to meet the employees' needs to ensure that they are not absent or do not quit. Therefore, it is important to understand employees' preferences in order to meet their needs.

Researchers seem to agree that job satisfaction is multidimensional (Courtney & Younkyoung, 2017; Robbins & Judge, 2018; Spector, 1997). The most researched job satisfaction dimensions are job autonomy and job security, supervision, promotion, working conditions, remuneration, colleagues, and social status (Robbins & Judge, 2018; Theodosiou, Drakou, & Sdoukos, 2020).

Many studies examine different sports environments' job satisfaction levels (Al-Halig et al., 2014; Lanham et al., 2012; Lee & Chelladurai, 2017; Kim, 2017). It is seen that the number of studies on the job satisfaction levels of tennis coaches is relatively low. Within the scope of the study's purpose, it was tried to obtain factual information about the job satisfaction levels of tennis coaches working in higher education institutions.

To work as a tennis coach at Turkish universities, it is necessary to have a Level II coaching certificate. Tennis coaches holding a Level I certificate can only work as assistant coaches. In Turkey Tennis Federation's (TTF) Coaching Training Directive, tennis coaches' assigned positions holding a Level 1 Certificate are expressed clearly. According to this, "... They cannot coach alone and must work with a coach holding at least Level 2 certificate." (https://shgm.gsb.gov.tr)

According to the coach training directive of TTF, tennis coaches are classified in (V) levels;

- a) Level I, Assistant Coach
- b) Level II, Coach
- c) Level III, Senior Coach
- d) Level IV, Head Coach
- e) Level V, Technical Director
- 1.1 Theories about Job Satisfaction

One of the best-known theories about job satisfaction is Herzberg's (1987) "Two Factors", which deals with job satisfaction and job dissatisfaction as two different questions. According to this theory, satisfaction factors (motivators) are related to the content of the job (success, responsibility, recognition, etc.), and dissatisfaction factors (dissatisfaction) are related to the context of the job (working conditions) (relationships with partners, salary, etc.). Potential improvement in job content is expected to increase satisfaction and motivation for high performance. On the other hand, a possible improvement in the work environment (for example, a wage increase) does not increase satisfaction but is expected to prevent



dissatisfaction.

The "Job Characteristics" theory (Turner & Lawrence, 1965) is another well-known theory of job satisfaction. Its basic idea is to develop job characteristics that create the right conditions for high professional motivation, satisfaction, and working environment performance. According to this theory, when designing a profession, both the job itself and the employees' characteristics must be considered because different people react differently to the same job. The theory examines job diversity, the required level of knowledge and skills, employee autonomy, the interaction and interaction opportunities in the job's execution, and the employees' responsibility. According to this theory, the more dominant the above elements in a job are, the more satisfied employees will be.

The theory of "Job Satisfaction Aspects" (Smith, Kendall, & Hulin, 1987) also works as a multidimensional concept that includes interrelated and competitive sub-concepts (obligations, roles, relationships, rewards) that result in satisfaction. Job satisfaction is not expressed in absolute terms but relates to the job's characteristics, the employee's personal circumstances, and the alternatives he or she has. Occupations from the same "field" or the same department can be essential criteria for professional satisfaction, as they act as a benchmark criterion and shape the employee's view of their job.

Coaches play essential roles in the spread and development of sports in society. To do their job in the best way, the coaches' positive feelings about their work, as in every profession, will increase their performance and make them productive. To achieve success in tennis, which is becoming popular day by day in our country, it is crucial that this branch's coaches are satisfied with their work.

The high level of job satisfaction of the coaches affects their self-confidence. Besides, it enables them to raise good athletes by affecting their performance.

This study aimed to determine tennis coaches' job satisfaction levels and the effects of variables such as gender, age, education level, coaching level, and work experience at their current level.

# 1.2 Research Question

Is there a difference in tennis coaches' job satisfaction levels according to personal variables such as gender, age, education level, coaching level, and work experience at the current level?

# 1.3 Hypotheses

H1: There is a significant difference between tennis coaches' job satisfaction levels according to the gender group variable.

H2: There is a significant difference between tennis coaches' job satisfaction levels according to the age group variable.

H3: There is a significant difference between the tennis coaches' job satisfaction levels according to the variable of educational status.



H4: There is a significant difference between tennis coaches' job satisfaction levels according to the coaching level variable.

H5: There is a significant difference between job satisfaction levels according to the coaching level's work experience variable.

# 2. Method

# 2.1 Research Sample

The study's universe consisted of tennis coaches providing service in higher education institutions in Turkey (government/private).

There are 57 universities in Istanbul, 13 of which are state universities, and 44 are foundation universities. There are a total of 61 higher education institutions, including four foundation vocational schools (http://www.istanbul.gov.tr). The study sample consisted of 50 tennis coaches who provided service in a higher education institution and were selected by a simple sampling method from Istanbul, Turkey's higher education leader with many universities.

The participating coaches' personal characteristics within the scope of the research are presented in the table below.



Table 1. Distribution of tennis coaches by personal characteristics	Table 1.	Distribution	of tennis	coaches by	personal	characteristics
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	Ν	%
Gender		
Female	16	32
Male	34	68
Age		
26 and below	17	34
27 - 29	17	34
30 and above	16	32
Education Status		
Undergraduate	17	34
Graduate	33	66
Coaching Level		
Level II	24	48
Level III	26	52
Work Experience at the Current Level		
2-3 years	14	28
4-5 years	14	28
6-9 years	13	26
Ten years and above	9	18
Total	50	100

The gender distribution of tennis coaches participating in the study is 34 (68%) male and 16 (32%) women.

When the coaches included in the study are examined in three categories as 26 years and younger, 27-29 years old, 30 years old and above; Coaches aged 26 and younger and those aged 27-29 have a 34% share among all coaches with 17 people, while coaches aged 30 and over have a 32% share with 16 people.

When the distribution of 50 coaches in the study according to their education level is examined, it was observed that 17 (34%) coaches were at the undergraduate level, and 33 (66%) of them were at the graduate level.

When the distribution of the coaching levels of the tennis coaches participating in the study is



examined, it has been observed that 24 coaches (48%) are in Level 2, 26 coaches (52%) are in Level 3.

When the work experience of the coaches in the study is examined in four categories as 2-3 years, 4-5 years, 6-9 years, ten years and more at the coaching level, coaches with a service period of 2-3 years to 4-5 years have a 28% share among all coaches with 14 people. Coaches between 6-9 years have a share of 26% among all coaches with 13 people, while coaches with a service period of 10 years or more have 18% with nine people.

# 2.2 Data Collection

Filling the scales by the coaches was based on volunteerism. Research data were obtained through face-to-face interviews with the coaches. Since no incorrectly filled scale was found, all of the scale forms filled out by the 50 tennis coaches were used. Filling the scale forms took about 10 minutes. First, the participants were informed about the purpose of the research, and then they were asked to fill in the scale forms.

# 2.3 Measurements

Independent variables of the research are gender, age, education level, coaching level, work experience at the current level, and the dependent variable is job satisfaction.

The data collection tool consists of two sections. The first one is the researcher's Personal Information Form to determine the participants' characteristics, and the second one is the Minnesota Job Satisfaction Scale, which is used to determine the job satisfaction levels of tennis coaches participating in the study.

Personal Information Form: It is a form created by the researcher to determine the gender, age, educational status, coaching level, and work experience at the current level of the tennis coaches.

Minnesota Job Satisfaction Scale was developed in 1967 by Weiss, Dawiss, England, and Lofguist. It was translated into Turkish by Baycan in 1985. Baycan also performed its validity and reliability study. The Cronbach's alpha value of the scale was calculated as 77.

Minnesota Job Satisfaction Scale consists of 20 items. The scale is a 5-point Likert-type scale with each statement having the options "not satisfied at all (1)", "not satisfied (2)", "indecisive (3)", "satisfied (4)", and "very satisfied (5)". The highest score obtained from the scale is 100, and the lowest score is 20. High scores are directly proportional to the job satisfaction level of the coach. General satisfaction scores were examined in the research. The general satisfaction score is obtained by dividing the sum of points obtained from the items by 20.

# 2.4 Analysis of Data

SPSS 26.0 statistics package was used to analyze the data obtained within the scope of the research. The collected data were examined with Kolmogorov Smirnov and distribution graphs in terms of normal distribution in addition to descriptive statistics. In the statistical analysis of the data, percentage and frequency distributions were examined, independent



sample t-test was used to evaluate the differences between two groups (gender groups, education level, and coaching level), one-way variance analysis (ANOVA) was performed to determine the difference of groups (more-than-two groups) (age groups, work experience at the current coaching level) and Scheffe Test was performed to find out between what groups the difference was. The p significance level was accepted as 0.05 (p < 0.05).

#### 3. Results

Table 2. Average, standard deviation and t-test results of tennis coaches' job satisfaction scores according to the "gender group" variable

Gender Group	Ν	x	SS	t	р
Female	16	83.37	8.51	.232	.817
Male	34	84.52	9.63		

According to Table 2, no significant difference was found between the tennis coaches' job satisfaction scores according to their gender (p > 0.05).

Table 3. ANOVA Results of job satisfaction scores of tennis coaches by "age group" variable

Age Group	Ν	x	Sd.	F	р
26 and below	17	82.23	10.28		
27-29	17	89.17	3.92	4.07	.023
30 and above	16	81.37	10.34		

When Table 3 is examined, a significant difference was found between the job satisfaction scores of tennis coaches according to the age group variable [F(2,47) = 4.07; p < 0.05]. According to the Scheffe test results to determine which age group this difference stems from, it was determined that the 27-29 age group is different from the other groups. Accordingly, it was determined that the job satisfaction scores of the coaches in the 27-29 age group ( $\bar{x} = 89.17$ ) were higher than the coaches aged 30 and over ( $\bar{x} = 81.37$ ) and 26 and under ( $\bar{x} = 82.23$ ).



Table 4. Average, standard deviation and t-test results of tennis coaches' job satisfaction scores according to the "educational status" variable

Education Status	Ν	x	SS	t	р
High School	17	84.76	9.76	242	.809
Undergraduate and Graduate	33	84.09	9.05	243	

When Table 4 is examined, no significant difference was found between the tennis coaches' job satisfaction scores according to their educational status (p > 0.05).

Table 5. Average, standard deviation and t-test results of tennis coaches' job satisfaction scores according to the "coaching level" variable

Coaching Level	Ν	x	SS	t	р
Level II	24	85.37	7.13	.77	.442
Level III	26	83.34	10.82		

When Table 5 is examined, no significant difference was found between tennis coaches' job satisfaction scores according to the level of coaching (p > 0.05).

Table 6. ANOVA Results of job satisfaction scores of tennis coaches according to the variable "work experience at the current level"

Work Experience at the Current Level	Ν	x	Sd.	F	р
2-3 years	14	81.85	10.59	- 2.31	.088
4-5 years	14	86.42	5.93		
6-9 years	13	88.07	7.59		
Ten years and above	9	79.44	11.18		

According to Table 6, no significant difference was found between the job satisfaction scores of the tennis coaches according to the service time at the level they are in [F (3,46) = 2.31; p > 0.05].

# 4. Discussion

According to the results of this study, which was conducted in order to determine whether



there is a significant difference between the job satisfaction levels of the tennis coaches working in higher education institutions according to the variables of gender, age, education level, coaching level, and the work experience at the current level; it is seen that tennis coaches generally have a high level of job satisfaction. Besides, while there is no significant difference in the job satisfaction levels of tennis coaches according to gender group, education level, coaching level, and work experience at the current level (Tables 2, 4, 5 and 6), there is a significant difference according to age groups (Table 3).

According to these results, while H1, H3, H4, and H5 were rejected, the H2 hypothesis was accepted.

According to the results of the study conducted by Andrade, Westover, and Peterson (2019) to investigate whether the gender factor makes a difference in the job satisfaction level of the employees, it has been determined that there is no difference between the job satisfaction of women and men in general. The same result was reached in different research findings (Ehrenberg, 2003; Oshagbemi, 1997; Platsidou & Diamantopoulou, 2009; Robst et al., 2003; Ssesanga & Garret, 2005; Westover, 2009; Zoghi, 2003). Many studies have revealed that job satisfaction is higher in women than men across countries (Brush et al., 1987; Clark, 1997; Donohue & Heywood, 2004; Loscocco & Bose, 1998; Mason, 1994; Sloane & Williams, 2000). Besides, in a study conducted by Herrera and Lim (2003) on 138 athletic coaches in the USA, it was found that male coaches had higher job satisfaction levels than female coaches. As it can be seen, there is no consistency between the findings obtained according to the gender variable in the job satisfaction studies in the literature. When Table 2 is examined in our study, the average of the scores that men got from the job satisfaction scale ( $\bar{x} = 84.52$ ) is higher than the average of women's scores ( $\bar{x} = 83.37$ ). This situation does not indicate a significant difference.

Questions about how the gender factor affects working people are still current today. Considering gender as a social structure, it may be reasonable to think that there may be changes in women's roles and that these perceptions may differ in different cultures.

The studies in the literature examining the coaches' job satisfaction levels concerning their ages do not seem to match. Drakou et al. (2006) concluded in their study that as the age of coaches of different branches increased in Greece, their job satisfaction levels increased. This result supports the result of our current research. Other studies support the research results when the literature is examined (Herrera & Lim, 2003; Hickson & Oshagbemi, 1999; Organ & Ling, 1995). Some studies do not support research results (Clark, 1997; Miller, 1980). As shown from the results, there is an intricate relationship between age and job satisfaction. According to Herzberg (1987), this relationship is in the form of "u". Satisfaction is high at the beginning of the work, there is a decrease in job satisfaction. This result can be attributed to the fact that older employees have lower expectations and adapt more to the work environment than younger ones. As the age advances, people tend to adapt more quickly to the job by keeping their expectations more realistic.

In general, studies conducted to date show that as the education levels of the participants



increase, their job satisfaction levels also increase (Doğan & Akdere, 2019; Hickson & Oshagbemi, 1999; Pelit & Öztürk, 2013; Kış, 2013). The fact that trained tennis coaches approach their profession more scientifically, their educational status provides self-confidence, and their high social status may explain their high job satisfaction. In this study, no significant statistical difference was found between tennis coaches' job satisfaction scores according to their education levels.

It was revealed that the tennis coaches participating in the study had first and 2nd level coaching certificates, and the difference between the job satisfaction levels according to the coaching level variable was not statistically significant. According to this result, it can be said that the increase in the coaching level of tennis coaches does not affect their job satisfaction levels. Ulucan et al. (2011) found no significant relationship in job satisfaction levels according to the type of coaching certificate in their study on professional football clubs' youth coaches. This result is in line with the results of our research.

No significant difference was found in tennis coaches' job satisfaction levels according to the work experience at the level they are in, and studies support this result (Drakou et al., 2006).

As a result, it has been determined that the age group variable has an essential effect on the tennis coaches' job satisfaction levels participating in the study. This situation may be related to increased experience and recognition as a tennis coach with advancing age.

More research should be done, and measures should be taken in line with the recommendations to increase tennis coaches' job satisfaction levels.

This study's results can guide in determining sports managers' and tennis coaches' problems about their work and improving their job attitudes, determining in-service training needs, planning and managing organizational change, and arranging intra-organizational communication dynamics.

This study can be used as a guide and source, if desired, in future studies. It can be applied to compare coaches' job satisfaction levels at different levels or in different branches. It can compare the changes in tennis coaches' job satisfaction levels in the following years. An application can be performed across Turkey.

It can be applied to compare tennis coaches' job satisfaction levels working in private and public institutions.

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