

Visual, Auditory, Kinaesthetic Learning Styles and

Their Impacts on English Language Teaching

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Abstract

One of the most important uses of learning styles is that it makes it easy for teachers to incorporate them into their teaching. There are different learning styles. Three of the most popular ones are visual, auditory, and kinaesthetic in which *students* take in information. Some students are visual learners, while others are auditory or kinaesthetic learners. While students use all of their senses to take in information, they seem to have preferences in how they learn best. In order to help students learn, teachers need to teach as many of these preferences as possible. Teachers can incorporate these learning styles in their curriculum activities so that students are able to succeed in their classes. This study is an analysis of learning styles for Iranian EFL university students. Over 100 students completed a questionnaire to determine if their learning styles are auditory, visual or kinaesthetic. The finding showed that Iranian EFL university students preferred learning style was visual. The purpose of this study is to increase faculty awareness and understanding of the effect of learning styles on the teaching process. A review of the literature will determine how learning styles affect the teaching process.

Keywords: Learning styles, Auditory, Visual, Kinaesthetic, Effective Teaching



1. Introduction

Students learn best by seeing the value and importance of the information presented in the classroom. If the students are not interested in the material presented, they will not learn it. In order to achieve the ultimate goal of student learning it is important to use a combination of teaching methods and to make the classroom environment as stimulating and interactive as possible. Students learn in many different ways. Some students are visual learners, while others are auditory or kinaesthetic learners. Visual learners learn visually by means of charts, graphs, and pictures. Auditory learners learn by listening to lectures and reading. Kinaesthetic learners learn by doing. Students can prefer one, two, or three learning styles. Because of these different learning styles, it is important for teachers to incorporate in their curriculum activities related to each of these learning styles so that all students are able to succeed in their classes. While we use all of our senses to take in information, we each seem to have preferences in how we learn best. In order to help all students learn, we need to teach to as many of these preferences as possible (Cuaresma, 2008).

When we think about a typical university course, it is rare to find all three of these approaches to learning incorporated into a class. While it may seem impossible to do this, it can be done through thoughtful planning and preparation. It does force us to conceptualize the class differently—with a focus on the variety of ways in which students learn. The various inventories on learning styles allow teachers to gain insight into which areas they can use further development in and which are already well developed (Cuaresma, 2008). In this paper, the researcher discusses the definition of learning styles, general learning styles, Multiple Intelligence Theory (MIT) and learning styles, previous researches about visual, auditory, and kinaesthetic learning styles. Then, the applications of learning styles in the classroom, significance of learning styles, the advantages of identifying learning styles, and visual, auditory, kinaesthetic learning styles among Iranian EFL university students will be discussed.

2. Definition of learning styles

Learning styles may be defined in multiple ways, depending upon one's perspective. Here are a few definitions of learning styles. Brown (2000) defines learning styles as the manner in which individuals perceive and process information in learning situations. He argues that learning style preference is one aspect of learning style, and refers to the choice of one learning situation or condition over another. Celcia-Murcia (2001) defines learning styles as the general approaches—for example, global or analytic, auditory or visual—that students use in acquiring a new language or in learning any other subject. The manner in which a learner perceives, interacts with, and responds to the learning environment. Learning style is sometimes defined as the characteristic cognitive, affective, social, and physiological behaviors that serve as relatively stable indicators of how learners perceive, interact with, and respond to the learning environment" (MacKeracher, 2004, p. 71).

3. General learning styles

There are three main learning styles; visual, auditory, and kinaesthetic. The definitions of these learning styles are as follows:

3.1 Visual

Visual learners think in pictures and learn best in visual images. They depend on the instructor's or facilitator's non-verbal cues such as body language to help with understanding. Sometimes, visual learners favour sitting in the front of the classroom. They also take



descriptive notes over the material being presented (Ldpride,n.d.).

3.2 Auditory

These individuals discover information through listening and interpreting information by the means of pitch, emphasis and speed. These individuals gain knowledge from reading out loud in the classroom and may not have a full understanding of information that is written (Ldpride,n.d.).

3.3 Kinaesthetic learner

Individuals that are kinaesthetic learn best with and active "hands-on" approach. These learners favour interaction with the physical world. Most of the time kinaesthetic learners have a difficult time staying on target and can become unfocused effortlessly (Ldpride,n.d.).

4. Multiple Intelligence Theory (MIT) and learning styles

Howard Gardner's multiple intelligences theory (MIT) (1983, 1999) is an important contribution to cognitive science and constitutes a learner-based philosophy which is "an increasingly popular approach to characterizing the ways in which learners are unique and to developing instruction to respond to this uniqueness" (Richards & Rodgers, 2001, p. 123). MIT describes nine different intelligences. It has evolved in response to the need to reach a better understanding of how cognitive individual differences can be addressed and developed in the classroom. Gardner (1999) identified the mathematical-logical, the verbal-linguistic, the musical-rhythmic, the bodily-kinaesthetic, the interpersonal, the intrapersonal, the visual-spatial, the naturalist and the existential intelligences.

These different intelligences reflect a pluralistic panorama of learners' individual differences; they are understood as personal tools each individual possesses to make sense out of new information and to store it in such a way that it can be easily retrieved when needed for use. The different intelligences are of neutral value; none of them is considered superior to the others. In their basic form, they are present to some extent in everyone, although a person will generally be more talented in some than in others. Each of these frames is autonomous, changeable and trainable and they interact to facilitate the solution of daily problems (Gardner, 1999).

One of the most significant advances in education has come from a considerable amount of research done in the area of learning styles which recognizes that the students in language classrooms have greatly different learning profiles. Reid (1999, p. 301) lists some of the dimensions which have been investigated in the area of language learning: multiple intelligences, perceptual learning styles, field dependence/independence, analytic/global learning styles and reflective/ impulsive learning styles. She mentions some of the benefits of increasing learners' awareness of their own learning styles: "higher interest and motivation in the learning process, increased student responsibility for their own learning, and greater classroom community. These are affective changes, and the changes have resulted in more effective learning" (Reid, 1999, p. 300).

Gardner's research has shown that human cognitive ability is pluralistic rather than unitary and that learners of any subject will make greater progress if they have the opportunity to use their areas of strength to master the necessary material. He recommends that teachers use a wide variety of ways to deal with the subject because "genuine understanding is most likely to emerge and be apparent to others (Gardner, 1991, p. 13). In the second language classroom it is possible to motivate learners by activating multiple ways of meaning-making through the



use of tasks relating to the different intelligences. Providing a variety of language activities that stimulate the different tools or intelligences proposed by Gardner (1999) makes it possible to engage multiple memory pathways necessary to produce sustained deep learning (Schumann, 1997).

It is not a question of addressing all the individual MI profiles of each learner in every language class but of offering a balanced approach where different "windows on the same concept" (Gardner, 1993, p. 204) are incorporated. As Schumann (1999) explains, one of the dimensions along which stimulus appraisals are made is coping potential. Learners' belief about their ability to participate successfully in a language task can be influenced by the way teachers present material to their students and the steps followed to involve them in language learning influence. MIT framework is a useful tool for planning language learning styles which insure that students can cope in the presence of challenge. When learners see what they can do, this has a positive effect on their self-esteem and can lead to enhancing success in language learning.

5. Previous studies concerning visual, auditory, and kinaesthetic learning styles

According to Dunn and Dunn (1978), only 20-30% of school age children appear to be auditory learners, 40% are visual learners, and 30-40% are tactile/kinaesthetic or visual/tactile learners. Barbe and Milone (1981) stated that for grade school children the most frequent modality strengths are visual (30%) or mixed (30%), followed by auditory (25%), and then by kinaesthetic (15%). Price, Dunn, and Sanders (1980) found that very young children are the most tactile/kinesthetic, that there is a gradual development of visual strengths through the elementary grades, and that only in fifth or sixth grade can most youngsters learn and retain information through the auditory sense. Carbo (1983), investigating the perceptual styles of readers, found that good readers prefer to learn through their visual and auditory senses, while poor readers have a stronger preference for tactile and kinesthetic learning.

Previous studies into the learning styles of EFL students have generally reported that they favor Kinesthetic and Tactile styles, and disfavor Group styles. Reid (1987) reports that Chinese university students (N = 90) studying in the USA favored Kinesthetic and Tactile styles, and disfavored Group styles. Melton (1990) found that Chinese (PRC) university students (N = 331) favored Kinesthetic, Tactile and Individual styles, and disfavored Group styles. Jones (1997) states that his Chinese (Taiwan) university students (N = 81) favored Kinesthetic and Tactile styles, and disfavored Individual styles. Two empirical studies that investigated non-Chinese EFL students based on Reid's typology are Rossi-Le (1995) and Hyland (1993). Rossi-Le surveyed adult L2 immigrants in the US. They favored Kinesthetic and Tactile styles, and disfavored Visual and Group styles (1993). Hyland also reports that senior students favored kinesthetic styles. Peacock (2001) has examined the learning style preferences of EFL and ESL students. The results of these studies show that students prefer kinaesthetic learning styles above others, whereas the teaching methods mostly suit auditory learners.

Studies have also been done on Iranian EFL students' learning styles. The most recent research is conducted by Riazi and Riasati (2007). In their study on learning style preferences of Iranian EFL learners, they found that these students preferred to be actively engaged in class activities. They tended to have interactions with other students in the class. Kassaian (2007) investigated the effect of two types of teaching methods on the retention of unfamiliar



words. Sixty-six university students having either auditory or visual learning styles participated in teaching method environments which were either visual or aural. Data analyses indicated that: 1) the subjects with visual style of learning retained vocabulary items they had learned visually better than the items they had learned aurally, but the subjects with aural style of learning did not show better retention for items they had learned aurally, 2) all the subjects retained visually presented items better than aurally presented items in the immediate and delayed tests. In their research, Kia, Alipour, and Ghaderi (2001) found that among students in Payame Noor University in Iran, those with visual learning style have the greatest academic achievement.

6. Applications of learning styles in the classroom

Various researchers have attempted to provide ways in which learning styles can take effect in the classroom. Two such scholars are Dr. Rita Dunn and Dr. Kenneth Dunn (1978). Dunn and Dunn write that "learners are affected by their: (1) immediate environment (sound, light, temperature, and design); (2) own emotionality (motivation, persistence, responsibility, and need for structure or flexibility); (3) sociological needs (self, pair, peers, team, adult, or varied); and (4) physical needs (perceptual strengths, intake, time, and mobility)" (Dunn & Dunn, 1978). They claim that not only can students identify their preferred learning styles, but that students also score higher on tests, have better attitudes, and are more efficient if they are taught in ways to which they can more easily relate. Therefore, it is to the educator's advantage to teach and test students in their preferred styles (Dunn & Dunn, 1978).

Although learning styles will inevitably differ among students in the classroom, Dunn and Dunn say that teachers should try to make changes in their classroom that will be beneficial to every learning style. Some of these changes include room redesign, the development of small-group techniques, and the development of Contract Activity Packages. Redesigning the classroom involves locating dividers that can be used to arrange the room creatively, clearing the floor area, and incorporating student thoughts and ideas into the design of the classroom (Dunn & Dunn, 1978). Small-group techniques often include a "circle of knowledge" in which students sit in a circle and discuss a subject collaboratively as well as other techniques such as team learning and brainstorming. Contract Activity Packages are educational plans that facilitate learning by using the following elements: 1) clear statement of what the students needs to learn; 2) multisensory resources (auditory, visual, tactile, kinaesthetic) that teach the required information; 3) activities through which the newly-mastered information can be used creatively; 4) the sharing of creative projects within small groups of classmates; 5) at least 3 small-group techniques; 6) a pre-test, a self-test, and a post-test (Dunn & Dunn, 1978).

7. Significance of learning styles

One of the most significant issues in learning to learn is an individual's taking the responsibility for his/her own learning. The individuals should know what their own learning styles are and what characteristics this style has and they should thereby behave according to this style. In this way, the individual can acquire the constantly changing and increasing amount of information without need for the assistance of others. When the learner takes the responsibility of his/her own learning, s/he attributes meaning to the process of learning. S/he develops an understanding of his/her own form of learning style and becomes much more satisfied with the environment s/he interacts with. Every opportunity for learning is a chance for him/her. It is in the learner's hand to use different ways and develop the learning styles to some extent (Coffield, 2004).



Learning style is important for many reasons; however, there are three vital ones. First of all, people's learning styles will vary because everyone is different from one another naturally. Secondly, it offers the opportunity to teach by using a wide range of methods in an effective way. Sticking to just one model unthinkingly will create a monotonous learning environment, so not everyone will enjoy the lesson. In other words, learning and teaching will be just words and not rooted in reality. Thirdly, we can manage many things in education and communication if we really recognize the groups we are called to. Of course, we may not know every detail; however, being aware of our students' learning styles, psychological qualities and motivational differences will help us regulate our lessons appropriately and according to the conditions (Mc Carthy, 1982; Felder, Silverman, 1988; Coffield et al., 2004).

8. The advantages of identifying learning styles

Learning style has an important place in the lives of individuals. When the individual knows his/her learning style, s/he will integrate it in the process of learning so s/he will learn more easily and fast and will be successful. Another advantage of the identification of the own learning style by the student is that it will help the student to become an effective problem solver. The more successful the individual is at solving the problems s/he faces, the more control s/he will take over his/her own life (Biggs, 2001). It is important that individuals receive education in areas suitable for their learning styles. A person educated in an area having no relationship to his/her learning style may lack confidence and s/he may be less successful; s/he may as a result become frustrated.

Knowledge of learning style also provides information to the student as to why s/he has learnt in a different way than others. It helps to control the process of learning. It is vital because one of the most important signals in learning is to learn to be autonomous, that is, for the individual to take responsibility for his/her own learning. Because of this, s/he should know what learning style is. This has to be part of the learning process to enable the individual to obtain knowledge, which constantly shifts and changes, without any help from others. Briefly, confidence in learning will consistently rise when learners know how to learn. Learning to learn and grasping knowledge in a suitable manner will lessen the need for an overbearing control by teachers. At this point, teachers guide the students. The students take responsibility for their learning, they are at the centre of the process and everything is under their control. They search answers to the problems and benefit from their unique performances and preferences in their learning styles. Those people will identify their aims, unlike those whose learning style preferences are not identified. They know what they want to learn and "how." This awareness will change their perspectives on learning new things (Fidan, 1986).

9. Visual, auditory, kinaesthetic learning styles among Iranian EFL university students

In order to understand the learning preferences of Iranian EFL university students, Perceptual Learning Style Preference Questionnaire (PLSPQ) was used (Reid, 1987). Reid (1987) developed PLSPQ particularly for learners of foreign language. The questionnaire assesses preferred learning styles of the students based on how they learn best using their perceptions: *visual, auditory, kinaesthetic* preferences. There are several reasons behind choosing this instrument; it is easy to administer, it is easy to interpret, it is self-scoring, and not scored by an external agent, it is relatively quick to administer and complete, it has easily reportable scales, and it has reliability and validity supported by the research. In this study, the researcher chose fifteen PLSPQ consists of 15 questions related to *visual, auditory, kinaesthetic* preferences. Subjects are expected to indicate how much they agree with each item on a scale from 1 to 5 when they learn English. Each number notes certain measurement



such as: (5) strongly agree, (4) agree, (3) undecided, (2) disagree and (1) strongly disagree.

According to PLSPQ description visual learners are most comfortable with pictures, images and graphs while studying and retaining information. Example of question for this type of learner would be "I learn better by reading than by listening to someone," or "I learn better by reading what the teacher writes on the chalkboard." Auditory learners learn best when hearing the information and, perhaps, listening to the lecture. Thus, the learner needs to express verbally what he/she learns, solve problems by talking about them and discusses the material in the class. Example question for this type of learner would be "I learn better in the class when I listen to someone," or "When the teacher tells me the instructions I understand better." Kinaesthetic learners prefer active participation experiences, for example drama, role-play or moving around. Such students learn best by experience and by being involved physically in classroom experiences. A combination of stimuli, for example an audio tape combined with an activity helps learner understand new material. Example question for this learner would be "I prefer to learn by doing something in the class," or "When I do things in the class, I learn better."

The participants of this study were 100 EFL university students of English majoring in Language Translation Department. They were 40 male and 60 female students between 23 and 28 years of age. They were studying in English Translation at the Islamic Azad University of Lahijan, Iran. Fifteen questions with five alternatives were distributed to students. Through the processes of test administration, it was indicated that about 50% of the students preferred visual learning style, 35% of the students preferred auditory learning style, 15% of the students preferred kinaesthetic style for their learning. Based on the above finding, it can be concluded that the prevalent learning style among EFL students at the Islamic Azad University of Lahijan, Iran was visual one and students with this type of learning style had the greatest academic achievement in their educational major. It is the responsibility of the teacher and the student to be aware of learning style preferences to improve their teaching and learning. As teachers, we need to assess and understand how to reach all students by understanding how to present information in multiple modes. We can help students more effectively both in and out of the classroom, if we are aware of their learning styles and can assist them in determining their preferences. As a student, it is vital to be self-aware of preferences to adjust study techniques to best fit each individual, even when the information and instruction provided does not match the preferred style.

10. Conclusion

A better knowledge and understanding of learning styles may become important as classroom sizes increase and as technological advances continue to mold the types of students entering higher education. While research in this area continues to grow, teachers should make concentrated efforts to teach in a multi-style fashion that both reaches the greatest extent of students in a given class and challenges all students to grow as learners. It is very important to understand and explore each individual's learning style. Analyzing one's own particular learning style can be very helpful and beneficial to the student by aiding them in becoming more focused on an attentive learner, which ultimately will increase educational success. Discovering this learning style will allow the student to determine his or her own personal strengths and weaknesses and learn from them. Teachers can incorporate learning styles into their classroom by identifying the learning styles of each of their students, matching teaching style to learning style for difficult tasks, strengthening weaker learning styles through easier tasks and drill, and teaching students, learning-style selection strategies. It is important for students to have multiple learning opportunities and "learning style-shift" and teachers should



achieve a match between teaching strategies and the students' unique learning styles. Accommodating teaching to learning styles improves students' overall learning results, increases both motivation and efficiency and enables a positive attitude towards the language being learned. The purpose of using learning styles is to find the best ways for both students to learn effectively and teachers to teach efficiently.

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Appendix

Perceptual Learning Style Preference Questionnaire (PLSPQ) (Reid, 1987)

The purpose of the following items is to find out about your opinions toward using learning



styles. For the following items, please *circle* the answer that best shows your opinion.

1= Strongly Disagree 2=Disagree 3= Undecided 4= Agree 5= Strongly Agree

| Item | Item | SA | Α | U | D | SD |
|------|--|----|---|---|---|----|
| No | | | | | | |
| 1. | 1. 1. I learn better by reading what the teacher writes on the chalkboard. | | | | | |
| 2. | 2. I remember things I have heard in the class better than the things I have | | | | | |
| | read. | | | | | |
| 3. | 3. I learn best in class when I can participate in related activities. | | | | | |
| 4. | 4. I find it useful to read out loud when reading the textbook. | | | | | |
| 5. | 5. I learn more by reading textbook than by listening to someone. | | | | | |
| 6. | 6. When I do things in class, I learn better. | | | | | |
| 7. | 7. 7. I learn better in class when I listen to someone. | | | | | |
| 8. | 8. I understand better things in class when I participate in role-playing. | | | | | |
| 9. | 9. When I read Instructions, I remember them better. | | | | | |
| 10. | 10. I would rather listen to lecture than read the textbook. | | | | | |
| 11. | 11. I prefer to learn by doing exercises and drills in the class. | | | | | |
| 12. | 12. I understand better, when I read instructions. | | | | | |
| 13. | 13. I benefit more from computer lab classes than lecture classes. | | | | | |
| 14. | 14. I learn better in the class when teacher gives a lecture. | | | | | |
| 15. | 15. When learning a new skill, I will rather watch someone demonstrate | | | | | |
| | the skill than listen. | | | | | |

Thank you very much for your help.